



# Partnership/MOU Overview

Contains Confidential and Proprietary Information <u>https://icttm.org</u>

Legal Name: International Centre for Trade Transparency Limited Incorporation: United Kingdom Company Number: 14500902 Office: 71-75, Shelton Street, Covent Garden, London, WC2H 9JQ. United Kingdom Website: <u>www.icttm.org</u> Email: info@icttm.org

## About the ICTTM

The International Centre for Trade Transparency (ICTTM), a subsidiary of the International Trade Council (ITC), stands at the forefront of revolutionizing global trade practices. With a steadfast commitment to fostering transparency, compliance, and innovation, ICTTM introduces cutting-edge solutions like ADAMftd. This platform is designed to empower businesses of all sizes with tools for in-depth supply chain analysis, risk management, and compliance with international regulations.

#### <u>Key Highlights:</u>

- Global Reach: Partnered with governments, chambers of commerce, and industry associations worldwide to set new standards in supply chain transparency.
- Real-World Solutions: Offering a suite of solutions including ADAMftd for unparalleled insights into market trends, due diligence, risk management, and supply chain mapping.
- Data-Driven Decision Making: With access to billions of historical and real-time trade data points, ADAMftd forecasts future trade trends, enabling users to make informed decisions based on customer and competitor data, market demands, and predictive analytics.
- Global Impact and Accessibility: Aimed at creating equity in international trade, ICTTM strives to make advanced data analytics and supply chain tools accessible to all businesses, regardless of size, promoting fair competition and sustainable economic growth.

Join us in shaping the future of international trade, where transparency leads to trust, innovation fosters growth, and collaboration drives success.

### Some Existing Chamber and Government Partners



# Our Proposal

We propose to sign a Memorandum of Understanding covering the following areas:

- 1. Offering free unlimited web access to the ADAMkyc software (sanctions avoidance / compliance) for your organization and its members.
- Offering free first market access for a period of 6 months for the ADAMftd software tool (supply chain mapping, market intelligence, company intelligence, trade compliance) for your organization and its members.

Includes:

- Custom branded information portal with materials.
- Custom branded educational resources.
- Free advertising via the <u>supplychainreport.org</u> for your organization and your constituents.

## About our Platforms

- 1. <u>ADAMkyc</u> A PEP, Sanctioned Entity, and Disbarred Individuals screening tool designed to help organisations comply with <u>mandatory</u> Anti-Money Laundering Laws, Supply Chain Transparency Laws, Sanctions Laws, Know-Your-Customer Laws. Provides a single look-up for individuals, companies, other legal entities, bank accounts, crypt-currency wallets and other assets. Includes searches of sanctioned entities, disbarred entities, wanted entities, oligarchs, beneficial owners, politicially exposed individuals, financial crime, negative media and more. This helps reduce reputational and financial risk to businesses.
- 2. <u>ADAMftd</u> A solution combining the ADAMkyc solution and datasets from customs agencies, shipping documents, rules of trade, taxes and tariffs, company information and other regulatory information related to international trade. Together this data forms the basis for an AI-powered statistical analysis tool which is designed to *enable companies to locate buyers and sellers, understand historical and future pricing and demand, perform risk analysis, calculate landed costs, know the market entry rules for each product, map supply chains, perform due diligence on suppliers and potential customers, perform competitive analysis, reach out to potential partners and predict future market demand.*

# Benefits to Your Chamber

- Enhanced Reputation: Position as a forward-thinking leader by offering advanced trade tools and insights.
- Community Strengthening: Foster a robust business community with resources for growth and sustainability.
- Global Networking Facilitation: Access GDPR-compliant contact information for global business connections.
- Educational Resource Hub: Become a central source of knowledge on trade regulations, market trends, and strategic planning.
- Operational Efficiency Support: Promote supply chain optimization and regulatory navigation among members.
- Risk Management Leadership: Provide tools for risk analysis and compliance, reducing members' legal and financial risks.
- Technological and Innovation Champion: Encourage adoption of the latest technologies and innovation within the business community.

## Benefits to Your Members

- Market Intelligence Access: Gain insights into global market data, including pricing analytics and supply chain mapping.
- Competitive Advantages: Utilize competitor analysis and predictive insights to stay ahead in the market.
- Compliance Ease: Navigate international trade regulations with ease, avoiding potential penalties.
- Risk Mitigation Tools: Protect business operations with sanctioned entity matching and avoidance detection.
- Supply Chain Enhancements: Increase supply chain transparency and efficiency, ensuring resilience.
- Adaptive Alerts: Receive timely notifications on supply chain and regulatory changes for quick adaptation.
- Growth Opportunities: Leverage predictive analytics for strategic expansion in local and international markets.
- Strategic Decision-Making Empowerment: Equip with the knowledge and tools for informed business decisions and market exploration.

## Our Board Members



#### Lord JD Waverley

- Member: House of Lords
- Interest: International affairs
- Co-Chair Trade & Investment All Party Parliamentary Group
- Co-Chair Future UK Freight & Logistics All party Parliamentary Group
- Founder: GoGlobal Trade
- Chair: Capital Finance International (CFI)
- Co-Chair: International Trade & Investment Council (DC)



### H.E. Sven Jürgenson

- Diplomat
- Former Head of UN Security Council
- Former President of UNICEF Executive Board
- Former Ambassador of Estonia to the United Nations



### Hon. David Wells (Chair)

- Senator Senate of Canada
- Member of the Institute of Corporate Directors
- Former Deputy CEO of Canada's offshore petroleum regulator
- 35 years experience in international business development

## Our Board Members



#### Hon. lain Evans

- Chairperson, Seafood Industry South Australia
- Chairperson, Southern Rock Lobster
- Chairperson, Lenswood Cold Stores Co-Op Society
- Member of the Board, Citrus Australia
- Former Director, Crime Stoppers South Australia
- Former Shadow Minister of Finance, South Australia
- Former Minister for Environment and Heritage, South Australia
- Former Minister for Industry and Trade, South Australia
- Former Minister for Police, South Australia& Investment Council (DC)



### Hon. Charles Mok

- Current Trustee Board of Trustees of the Internet Society
- Current Visiting Scholar at Stanford University's Global Digital Policy Incubator within the Cyber Policy Center.
- Founder of Tech for Good Asia
- Advisory Board Member Surrey Law and Technology Hub, School of Law of the University of Surrey
- Former Member of the Legislative Council in Hong Kong
- Former President of the Hong Kong Information Technology Federation
- Former Chair of the Hong Kong Internet Service Providers Association
- Former Director of the Hong Kong Internet Registration Corporation

# Our Advisory Board



#### Ranjani Rangan *(Singapore)*

- Executive Director of Changi Travel Exchange (a wholly-owned subsidiary of Changi Travel Services and the Changi Airport Group)
- Approved by the Monetary Authority of Singapore to head a Financial Institution
- Director at Olimea Advisory, Provider of M&A, Incorporation, AML/CFT Advisory and Training Services
- Board of International Trade Council



### Dr Abdallah Nassereddine (Lebanon)

- Economic Attaché at the Embassy of Lebanon in Washington, D.C
- Guest lecturer at George Washington University
- Assistant Dean, Associate Professor in Economics, Faculty of Business Administration, Beirut Arab University
- Visiting Lecturer in Economics, American University of Beirut
- PhD in economics from the University of Kent in the UK



#### Dr Olga Trofymova (Ukraine)

- Manager of the Ukrainian Association of Management Consultants CMC-Ukraine
- Director, EIT Manufacturing, Manager Ukraine
- Director, Ukrainian Automotive Cluster
- Co-Founder Ukrainian Cluster Alliance
- Quality Center Ukraine, Director
- PhD in Industrial Economics, National Technical University, Kharkov, Ukraine

# Our Advisory Board



#### David J. Habib (United States)

- Founder Law Office of David J Habib
- Current Adjunct Faculty Member of International Business Law, California Lutheran University
- Vice Chair. District Export Council of Southern California
- Former Adjunct Professor, International Business Law, Santa Barbara City College
- Former, Chief Operating Officer, Avalon Group Ltd
- Former Judicial Intern, U.S. Supreme Court
- Former staff counsel for Saudi National Oil Company "Aramco"



#### Burcu Cetinkaya (*Turkey*)

- Professional Champion Rally Car Driver, TV Producer, Reporter and Journalist
- Communication Professional, Türkiye Turing ve Otomobil Kurumu ·
- Program Host and International Representative of Agro TV Turkiye
- Former Moderator of the EKOTURK news channel
- Former Reporter for the Turkiye Gazeesi
- Former TV Reporter and Host for Kanal 24
- Former Program Host BloombergHT



#### Jenick Radon (United States)

- Founder of Radon Law Offices
- Adjunct Professor at Columbia University
- Founder/Director of Eesti and Eurasian Public Service Fellowship
- Former Lecturer at Stanford University
- Board Member of Various Institutions
- Key Drafter of Nepal's Interim Peace Constitution (2006)
- UN Global Compact Academic Initiative Member
- Executor/Trustee of Vetter Pharma, Germany
- Fulbright Scholar at Makerere University Law School, Uganda
- Author of Numerous Articles and Reports
- Awards Including Medal of Distinction of the Estonian Chamber of Commerce, Order of Honor of Georgia, Dr. Susan Aurelia Gitelson Award for Human Values in International Affairs.

# **Other Relevant Information**

# Universal Problems for Businesses

- 1. Unpredictability of global supply and demand of goods world wide
- 2. Difficulties in finding new customers and suppliers
- 3. Increased costs (paperwork, processes, compliance, finance, insurance)
- 4. Difficulty mitigating risk (financial, reputational, compliance)
- 5. Market entry challenges
- 6. Problems forecasting future demand

### <u>+ 330 MILLION COMPANIES</u> GLOBALLY ARE ESTIMATED TO BE AFFECTED BY SUPPLY CHAIN TRANSPARENCY LAWS

# Other Reasons Why These Tools Are Important

Legislative Requirements: Rapid legislative changes in supply chain transparency affect 330m+ companies globally, and for which there is no functional solution – *yet*. There are also 'know-your-customer' and supply chain mapping legal requirements that are overlooked by the majority of businesses globally – posing serious reputational and financial risks to non-compliant organizations.

Market Access: Global supply chains are moving faster than ever. Organizations need access to realworld supply chain data to help inform their decisions, predict and plan around disruptions, and compete with both new and established players on equal footing.

Counterfeit and Fraud in International Trade: OECD estimates this at almost 1 trillion USD per annum (2022). This does not include 13%+ of international trade documents which have errors (country of origin, HS Code, description mis-matches, incorrect quantity or weight, price issues etc).

## EXISTING RELATIONSHIPS



# A PLATFORM COMBINING THOUSANDS OF DATA SOURCES INTO A SINGLE TOOL

**Customs Data Bills of Lading Shipping Data Statistics** Rules of Trade Tariffs and Taxes Anti-Dumping Phytosanitary Packaging Free Trade Agreements Weather **Port Congestion** Satellite

FOREIGN TRADE DATA

Official Government Company Registries International and Country Specific Sanctions Lists Lists of Current and Former Politicians, Ambassadors, Diplomatic Representatives and High-Level **Government Officials** International Lists of Terrorists and other types of **Banned Persons and Organizations** Economic Sanctions Lists INTERPOL Red and Yellow Notices Terrorism Financing Lists Ransomware Cryptocurrency Addresses Ship Tracking Databases OCC Enforcement Lists Weather Databases Debarred Providers Oligarch Databases **Disgualified Directors Databases** Government Tender Databases Consolidated Screening Lists Lists of Frozen Assets Aircraft and Ship Registries Government Procurement Databases

# Target Users: Corporate

#### Import/Export

- Manufacturers
- Exporters
- Importers
- Distributors
- Independent Sales Representatives
- Retailers

### Logistics

- Brokers
- 3PLs / 4PL
- Shipping Companies
- Supply Chain Management
- Warehousing Companies

Legal and Professional Organizations

- Financial Institutions (including trade finance)
- Insurance Firms
- Accountants
- Asset Management Companies
- Trade Compliance

#### Market Research

- Consulting Firms
- Trade Show Organizers
- Market Research Companies
- Lobbyists

# Target Users: Government

### Ministries

- Labour
- Economy
- Agriculture
- Infrastructure
- Energy
- Health
- Innovation
- Economy
- Foreign Affairs
- Finance

### Agencies

- Customs
- Statistics
- Export Promotion Agencies
- Government Procurement
- Investment Promotion Agencies
- Economic Development
- Embassies, Consulates (Economic Diplomacy / Trade Commissioners)



## AN EASY TO USE GLOBAL PLATFORM

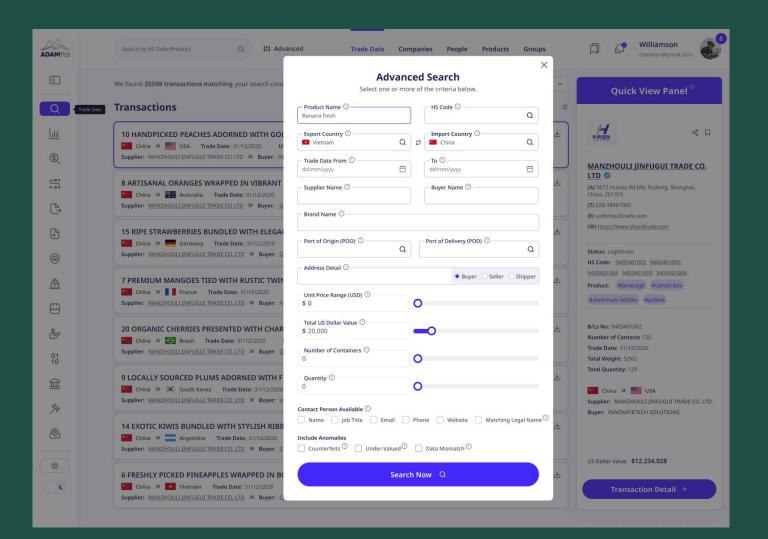
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Port of Delivery	REMIUM MANGOES TIED WITH RUSTIC TWINE, IDEAL FOR MARKET EXHIBITION China >  France Trade Date: 31/12/2220 US Deliar Value: 112/234.028 giller: MAN2HOULIDINFUGLITIADE COLICE > Duyer: AFCKINOUSTINIS	< 8 ₹	Product Processing Station Section Soc Product Volverage Assiston Soc Assuminum Dattles Applied
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☐ Tariffs 为 Regulations	OCALLY SOURCED PLUMS ADORNED WITH FESTIVE RIBBONS FOR MARKET ELEGANCE China & 36 South Korra Trade Date: 31/17/07/0 ILS Dellar Value: 512/334.028 plier: MANZHOLU [INFJ.GU: TRADE CO. LTD & Buyer: HORIZON HOLORIGE LTD.	4 A &	Total Quantity: 129 China » 🔛 USA Suppler: MANZHOLLI (INFUGUE TRADE CO. LTD
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Easy to use platform showing:

- <u>Trade Data for Any Product</u> <u>Worldwide</u>
- Detailed Market Demand Analysis
- Individual Product Pricing
- Enhanced Bills of Lading
- Market Forecasts
- Routes to Market
- Supply Country Availability
- Buyer Country Demand
- <u>Supplier Information</u>
- Buyer Information
- Ports of Origin Analytics
- Ports of Delivery Analytics
- Product Details (Product / HS Code)
- Tariffs
- Regulations
- Maps



## SEARCH FOR ANY PRODUCT GLOBALLY



Search real world customs records using any combination of the following:

- Product
- HS code
- Export country
- Import country
- Supplier name
- Buyer name
- Brand name
- Port of origin (sellers port)
- Port of delivery (buyers port)
- Address
- Unit price (range)
- Dollar value (range)
- Number of containers (range)
- Quantity (range)
- Personal details
- Anomalies (counterfeit, under-valued, data mis-match etc)



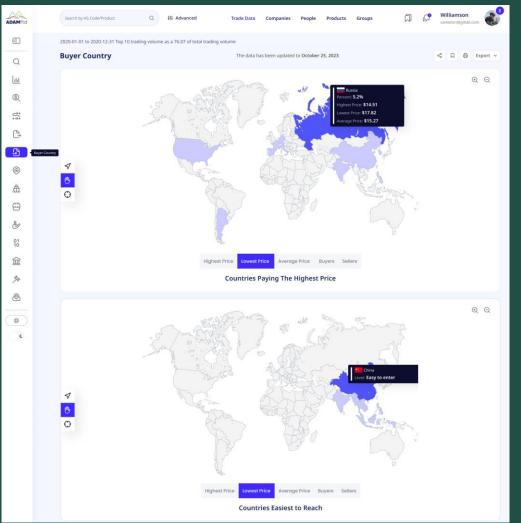
## ANALYSE GLOBAL MARKET DEMAND

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	Trade of Bananas F	resh (HS Code 080390) betw	een <b>Russia to China</b> for the pe	riod of <b>2020-08-01 to 2023-0</b>	8-01.			
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Market Ana	alysis							Ð.
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	Month            Dev, 2020            Nov, 2020            Oct, 2020	Transactions   Transactions  T	Quantity Weight Unit US Dollar Value ◆ 24.104.477 12.104.177 24.124.177	Price Quantity ♥ 175.132 1.804.932 19.943.685	Containers    498  214  256	Geographic weight • 2.951.359 3.013.854 2.629.463	Buyers         9           350         21           214         214	Sellers ♦ 221 424 231
	Month Dev, 2020 Nov, 2020	Transactions  Dollar Value Transactions I.886 2.106 2.537 2.991	Quantity Weight Unit US Dollar Value ♦ 24.104.477 12.104.177 24.124.177 12.304.177	Quantity         •           175.132         1.804.932           19.943.685         32.832.850	Containers	Geographic 2.951.359 3.013.854 2.629.463 4.010.177	Buyers         250           211         214           252         552	Sellers ♦ 221 424 231 322
	Month            Dev, 2020            Nov, 2020            Oct, 2020	Transactions   Transactions  T	Quantity Weight Unit US Dollar Value ◆ 24.104.477 12.104.177 24.124.177	Price Quantity ♥ 175.132 1.804.932 19.943.685	Containers    498  214  256	Geographic weight • 2.951.359 3.013.854 2.629.463	Buyers         9           350         21           214         214	Sellers ♦ 221 424 231
	Month            Dev. 2020            Nov. 2020            Oct. 2020            Sep. 2020	Transactions  Dollar Value Transactions I.886 2.106 2.537 2.991	Quantity Weight Unit US Dollar Value ♦ 24.104.477 12.104.177 24.124.177 12.304.177	Quantity         •           175.132         1.804.932           19.943.685         32.832.850	Containers	Geographic 2.951.359 3.013.854 2.629.463 4.010.177	Buyers         250           211         214           252         552	Sellers ♦ 221 424 231 322
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	Month            Dev, 2020            Nov, 2020            Oct, 2020            Sep, 2020            Aug, 2020            Jul, 2020            Jun, 2020	Transactions         Dollar Value           1.886	Quantity         Weight         Unit           US Dollar Value ◆            24.104.477            24.104.477            24.104.477            24.124.177            24.124.177            23.004.277            14.104.377            12.102.627	Quantity         •           175.132         1.804.932           19.943.685         32.832.850           36.082.534         15.997.562           32.484.002         32.484.002	Containers •           498           214           256           451           123           313           213	Geographie 2.951.359 3.013.854 2.629.463 4.010.177 8.016.511 3.027.086 3.803.838	Buyers         Output           350         21           214         552           412         461           123         123	Sellers ♦ 221 424 231 322 112 241 321
	Month            Dev, 2020            Nov, 2020            Oct, 2020            Sep, 2020            Aug, 2020            Jun, 2020            May, 2020	Transactions         Dollar Value           1.886	Quantity         Weight         Unit           US Dollar Value ◆            24.104.477            12.104.177            24.124.177            23.004.277            14.104.377            12.102.627            23.004.277            23.004.277            23.004.277	Quantity         •           175,132         1.804.932           19,943.685         32.832.850           36.082.534         15.997.562           32.484.002         34.120.564	Containers •           498           214           256           451           123           313           213           213           212	Geographie 2.951.359 3.013.854 2.629.463 4.010.177 8.016.511 3.027.086 3.803.838 4.011.095	Buyers         Output           350         21           214         214           552         412           461         123           123         221	Sellers ♦ 221 424 231 322 112 241 321 211
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Understand which markets are the best in terms of pricing, demand, growth, number of buyers, competitors etc...



## PERFORM GEOGRAPHICAL ANALYSIS



Buyer Country	Highest Price 🗢	Lowest Price 🗢	Average Price 🗢	Buyer 🖨	Sellers 🖨
China	\$21.51	\$19.82	\$15.27	350	12
Russia	\$14.51	\$17.82	\$15.27	21	112
United States	\$52.12	\$25.71	\$14.51	214	312
Germany	\$15.29	\$13.74	\$13.27	552	412
Philippines	\$24.76	\$21.84	\$16.32	412	350
France	\$15.27	\$24.69	\$13.67	461	221
Poland	\$24.69	\$15.27	\$14,42	123	123
Italy	\$21.84	\$24.76	\$15.20	221	461
Spain	\$13.74	\$15.29	\$16.33	412	412
💶 India	\$25.71	\$52.12	\$16.13	312	552
Argentina	\$17.82	\$14.51	\$15.17	112	214
South Korea	\$19.82	\$21.51	\$13.27	12	21

Learn which countries will pay the highest price, lowest price, have the largest trade volumes, largest numbers of buyers or sellers, are the easiest to reach, have the lowest trade barriers etc.



### PIN-POINT GLOBAL BUYERS

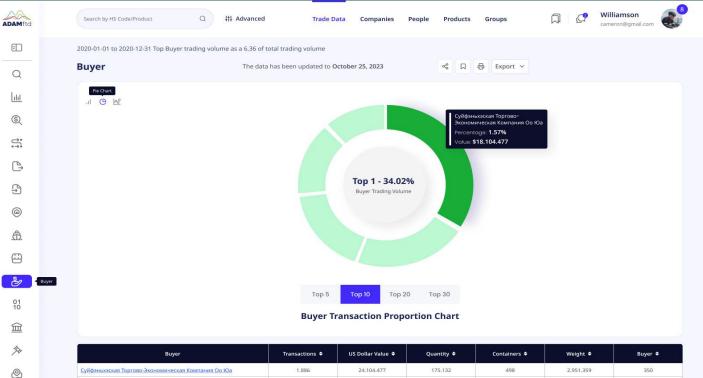
Trade of Baganas	Fresh (HS Code 08039	0) between Russia to China for th	ne period of 2020-08-01 to 2023	-08-01.			
Market Ana				ited to October 25, 2023			< D @
	-						
Buyer Li	st	This is a list of buyer	s with HS code 800390 related t	o ITTCM until October 25,	2023	a.	C 🖶 Exp
Buyers		US Dollar Value 🕈	Quantity 🕈	Transactions 🕈	Weight 🕈		All Bills of Lading
InnovateTech	Solutions	\$2,500,000	100	25	500		Match Data
Global Dynam	lics Inc.	\$1,200,000	75	15	300		Match Data
Quantum Ente	erprises	\$3,800,000	150	30	600		Match Data 🖒
Nexus Innovat	tions	\$1,000,000	50	10	200		Match Data C
Synergy Soluti	ions	\$2,300,000	120	24	480		Match Data C
Apex Industrie	es	\$1,600,000	80	16	320		Match Data C
Visionary Tech	nologies	\$4,500,000	200	40	800		Match Data C
Horizon Holdi	ngs	\$1,700,000	90	18	360		Match Data 🕈
Quantum Ven	tures	\$2,800,000	130	26	520		Match Data 🕈
Eminent Solut	lions	\$900,000	40	8	160		Match Data
Synergetic Ver	ntures	\$2,000,000	100	20	400		Match Data C
Omni Enterpri	ises	\$3,200,000	180	36	720		Match Data @
Strategic Inno	wations	\$1,400,000	70	14	280		Match Data 🖒
Dynamics Inne	ovate	\$3,104,477	140	28	560		Match Data C
Quantum Nex	us Ltd.	\$2,600,000	60	12	240		Match Data G
jui. 2020	3.093	14.104.377	15.997.562	313	3.027.086	461	241
Jun, 2020	3.132	12,102.627	32.484.002	213	3.803.838	123	321
May, 2020	3.194	23.214.377	34.120,564	212	4.011.095	221	211
Apr, 2020	3.259	12.104.177	35.729.599	112	4.507,487	412	222
Mac 2020	3.279	24.404277	3.078.9411	662	7,186.776	312	331
Feb, 2020	3.363	22.304.377	34,169,220	,231	4.007.251	112	221
jan, 2020	3,692	11.504.657	26.874.605	231	5.091.716	12	н

Locate exact buyer and seller information for every product.



8

## PIN-POINT GLOBAL BUYERS



Buyer	Transactions 🗢	US Dollar Value 🗢	Quantity 🗢	Containers 🗢	Weight 🗢	Buyer 🖨
Суйфэньхэская Торгово-Экономическая Компания Оо Юа	1.886	24.104.477	175.132	498	2.951.359	350
Xiamen Lighted Optoelectronic Technologies Co. Ltd	2.106	12.104.177	1.804.932	214	3.013.854	21
Lufthansatechnik	2.537	24.124.177	19.943.685	256	2.629.463	214
Икеа Сапплай Ar, (Через Ipek - A.Ipektchi Gmbh & C	2.991	12.304.177	32.832.850	451	4.010.177	552
Цумтобель Лайтинг Гмбх	3.066	23.004.277	36.082.534	123	8.016.511	412
Ledvance Gmbh Dc Molsheim	3.093	14.104.377	15.997.562	313	3.027.086	461
Przedsiebiorstwo Produkcyjno-Handlowo-Uslugowegra	3,132	12.102.627	32.484.002	213	3.803.838	123
Ningbo Oxen Import&Export Co. Ltd	3.194	23.214.377	34.120.564	212	4.011.095	221
Fesco Integrated Transport Lic On Behalf Of Bk Development Ltd	3.259	12.104.177	35.729.599	112	4.507.487	412
lysk Sp.Z.O.O	3.279	24.404277	3.078.9411	662	7.186.776	312
Caterpillar Distribution Services, Europe Bvba (C	3.363	22.304.377	34.169.220	231	4.007.251	112
Икеа Сапплай Ar (Через Mol Consolidation Service L	3.692	11.504.657	26.874.605	231	5.091.716	12



Company name data is amalgamated, deduplicated, and correlated against official company registration information.

- Transactions
- US Dollar Values (Total)
- Unit Price Paid
- Quantities
- Containers
- Weight
- Rankings



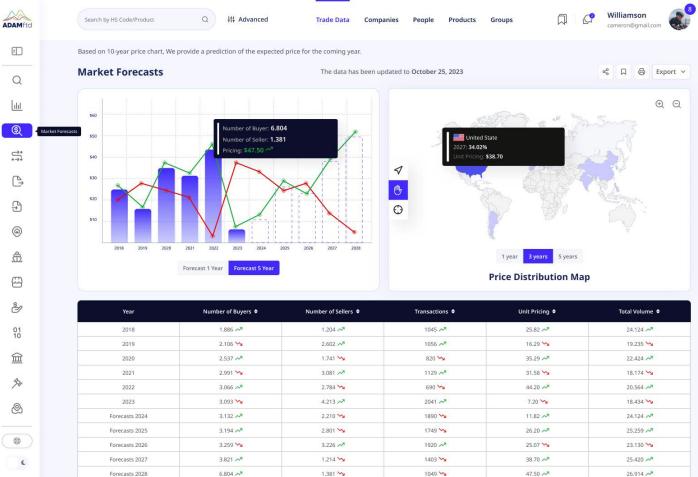
## VIEW HISTORICAL TRANSACTIONS

ADAMftd	Search by HS Code/Product Q Ht Advanced Trade Data Companies People Products Groups	Cameron@gmail.com
=	We found 35598 transactions matching your search condition <table-cell> 🖧 🖨 Export 🗸</table-cell>	Quick View Panel $^\circ$
Q	Transactions The data has been updated to October 25, 2023 🖓 Filter 🖽 😑	
<u>Laa</u>	10 HANDPICKED PEACHES ADORNED WITH GOLDEN BOWS FOR STUNNING MARKET PRESENTATION <ul> <li>Image: China with the state withe state with the state withe state with the</li></ul>	****** ~ D
٢	Supplier: MANZHOULI JINFUGUI TRADE CO LTD » Buyer: INNOVATETECH SOLUTIONS	MANZHOULI JINFUGUI TRADE CO.
<b>∂</b> * •→•	8 ARTISANAL ORANGES WRAPPED IN VIBRANT SILK BANDS FOR EYE-CATCHING MARKET APPEAL          ≪ □ ↓	(A) 5677 Huaxia Rd (W), Pudong, Shanghai, China, 201315
L⇒	Supplier: MANZHOULI JINFUGUI TRADE CO LTD » Buyer: GLOBAL DYNAMICS INC.	(T) 028-38961000 (E) vu@zhoulitrade.com
Ð	15 RIPE STRAWBERRIES BUNDLED WITH ELEGANT BLUE RIBBONS PERFECT FOR RETAIL SHOWCASING          ≪ □ ↓ China ≫ Germany Trade Date: 31/12/2020 US Dollar Value: \$12.234.028	(W) https://www.zhoulitrade.com
0	Supplier: MANZHOULI JINFUGUI TRADE CO. LTD » Buyer: OMNI ENTERPRISES	Status: Legitimate HS Code: 9405401002 9405401003
£	7 PREMIUM MANGOES TIED WITH RUSTIC TWINE, IDEAL FOR MARKET EXHIBITION          ≪ □ ★ China ≫ France Trade Date: 31/12/2020 US Dollar Value: \$12.234.028	9405401004 9405401005 9405401006 Product: #beverage #carton box
斑	Supplier: MANZHOULI JINFUGUI TRADE CO. LTD » Buyer: APEX INDUSTRIES	#aluminum bottles #pallets
ð	20 ORGANIC CHERRIES PRESENTED WITH CHARMING GREEN RIBBONS FOR MARKET ALLURE          ≪ □ ↓	B/Ls No: 9405401002 Number of Contacts 120 Trade Date: 31/12/2020
01 10	Supplier: MANZHOULI JINFUGUI TRADE CO. LTD » Buyer: QUANTUM NEXUS LTD.	Total Weight: 52KG
鱼	9 LOCALLY SOURCED PLUMS ADORNED WITH FESTIVE RIBBONS FOR MARKET ELEGANCE	Total Quantity: 129
*	Supplier: MANZHOULI JINFUGUI TRADE CO. LTD » Buyer: HORIZON HOLDINGS LTD.	Supplier: MANZHOULI JINFUGUI TRADE CO. LTD Buyer: INNOVATETECH SOLUTIONS
<u>@</u>	14 EXOTIC KIWIS BUNDLED WITH STYLISH RIBBONS FOR A MARKET-READY DISPLAY          ≪ □ ▲          Image: China w Trade Date: 31/12/2020       US Dollar Value: \$12.234.028         Supplier: MANZHOULLINFUGUI TRADE CO. LTD w Buyer: STRATEGIC INNOVATIONS INC.	Buyer. Innovatilen solonons
()	6 FRESHLY PICKED PINEAPPLES WRAPPED IN BOLD RIBBONS FOR STRIKING MARKET PRESENCE          ≪ □ ★ China ≫ ▼ Vietnam Trade Date: 31/12/2020 US Dollar Value: \$12.234.028             China ≫ ▼ Vietnam Trade Date: 31/12/2020 US Dollar Value: \$12.234.028	US Dollar Value: \$12.234.028 Transaction Detail →
	Supplier: MANZHOULLJINFUGUI TRADE CO. LTD » Buyer: COCA COLA BEVERAGES VIETNAM LTD	

- View detailed shipment information taken directly from government customs records and bills of lading.
- Company names correlated against official government records.
- Identifies discrepancies including pricing (vs regional or global average), incorrect HS code, incorrect product descriptions, exchange at sea, and other anomalies.







#### Forecasting of:

- Unit Price
- Quantity
- Demand
- Number of Buyers
- Number of Sellers



## UNDERSTAND TARIFFS, TAXES & FTAS

ADAMftd	Search by HS Code/Product Q ## Advanced	Trade Data Compan	ies People Products	Groups 🗍	C? Williamson cameron@gmail.com
E Q	We statistics total volume of traders and orders time over time Tariffs	The data has been upd	lated to October 25, 2023		≪ □ ⊖ Export >
uht	Tariff Regime O	Applied Tariff O	AVE O		Note
٩	MFN duties (Applied) 🔀 Preferential tariff for Australia 🐵	11.40% 0%	11.40% 0%		•
<b>∂°</b> •→•	Agreement Information	Rules of Origin		Certificate of Orig	gin
6 7 0	NameFTA, Australia-United StatesIn Force O2005-01-01TypeFree trade agreementScopeBilateral, Country-CountryMember States OAustralia, United States of America	값       Chapter On Rules Of Origin 소         값       Customs Administration 소         값       Full Text Of Agreement 소         값       Product-Specific Rules Of Origin	क	🚡 Certificate Of Origin 실	
61 10	Trade Remedies <sup>©</sup> United States of America does not apply any trade remedy on the selected product.				
€ €	iunifs				

Understand all taxes and tariffs associated with a particular product in a specific market.



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## LEARN RULES OF MARKET ENTRY

DAMftd	Search by HS Code/Product Q H1 Advanced Trade Data Companies	People Produc	cts Groups	Williamson cameron@gmail.com
ED	HS Code: 0808.10 Product: Apples Orgin: 🎦 China Destination: 🌉 USA Year: 2021			Quick View Panel $^\circ$
2	Rules for Market Entry The data has been updated to October 25, 2023	% F	Export ~	Quick view Parier
Ы	Import Requirements Applied To This Product (37)	Code	Number of Requests	
<u>.</u>	Labelling requirements O	A310	1	
	Conformity assessment related to SPS conditions, n.e.s. O	A890	1	-
-	Restricted use of certain substances O	B220	2	Packaging Requirements - B330
Market	Labelling requirements O	B310	5	The grade requirements and the packing requirements in the U.S. Standards for
	Marking requirements O	B320	1	Grades of Apples are separate and distinct. However, the U.S. Condition Standards for
	Packaging requirements O	B330	2	Export requires that "pack" comply with the following packing requirements. (Refer to
	TBT regulations on transport and storage $\odot$	B420	3	"U.S. Condition Standards for Export" section.)
	Product identity requirement ©	B600	3	<ol> <li>Apples tray packed or cell packed in cartons shall be arranged according to</li> </ol>
	Product quality, safety or performance requirement $\odot$	B700	1	approved and recognized methods. Packs shall be at least fairly tight or
	Product registration/approval requirement 💿	B810	1	fairly well filled.
	Testing requirement O	B820	3	<ol><li>Packs in wooden boxes or baskets shall be sufficiently tight to prevent any</li></ol>
	Certification requirement (0)	B830	3	appreciable movement of apples within containers when the packages are
	Inspection requirement O	B840	1	closed. Each wrapped apple shall be completely enclosed by its individual
,	Traceability requirements O	B852	4	wrapper.
	Processing history O	B820	1	<ol> <li>Apples on the shown face of any container shall be reasonably</li> </ol>
	TBT measures, n.e.s. O	B900	1	representative in size, color and quality of the contents.
2	Other formalities, n.e.s. O	C900	2	4. Tolerances: In order to allow for
	Non-automatic import-licensing procedures other than authorizations covered under SPS and TBT chapters $\odot$	E100	2	variations incident to proper packing, not more than 10 percent of the
*				containers in any lot may fail to meet these requirements.

Detailed information on the rules for market entry for any product for any market – globally.

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these requirements. These pack requirements state that the

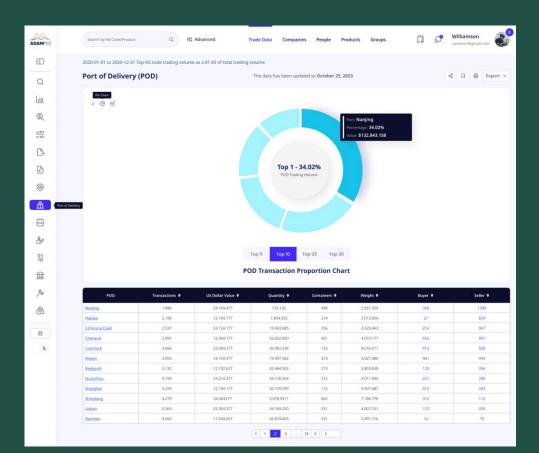
apples shown on the face must be reasonably representative in size, color and quality of the contents. A reasonable difference would be approximately 1/2inch variation in size, approximately 10

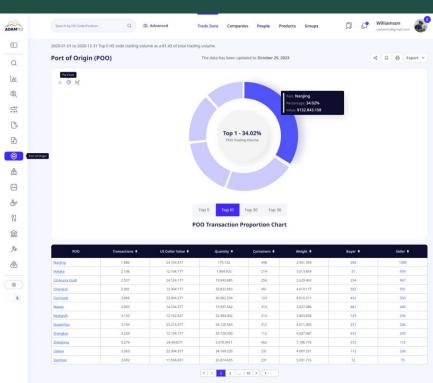
apples on the face and the apples beneath. Refer to previous section for

percent variation in quality and 20 percent variation in color (for apples that must meet color requirements) between the

### NAVIGATE TRADE ROUTES







Port of Origin (Sellers Ports) and Port of Delivery (Recipient Ports) with number of transactions, dollar values, quantities, number of containers, weights, number of buyers, number of sellers and more.



## ANALYZE ENHANCED BILLS OF LADING

< Back			210 1210	Other	
Bills of Ladir	ng Number 9405401002	Port		BL Identification Number	12701375816
	Total US Dollar Value: \$256 Trade Date: 31/12/2020 Status: No Errors Found <sup>©</sup>	Import port	забайкальск 🗇	Financial Settlement Enterprise	Horizon Holdings LTD.
💴 China 😕 🏬 USA	Suppler: MANZHOULIINFUGUITRADE COLLTD >> Buyer: HORIZON HOLDINGS LTD.	Customs Code	10720010	Financial Settlement	950 Old Sugar Mill Rd, Port Orange, FL 32129, United States
		Country of Origin	China China	Enterprise's Address Customs INN Code	9701086404
Description		Destination Country	usa usa	Customs Applicant	970105404 950 Did Sugar Mill Rd, Port Orange, FL 32129, United States
HS Code	9405401002 0	Incoterms	CPT (b)	Address	Sou ora Jagan ymin xw, Part Grange, Ft. 12/23, United states
Product(s)	dragon fruit fresh namenes rambutan			Dates	
Brand	Harizon Haldings 👲	Packing Informati	ion	Declaration Number	10720010/311220/0023257
Item Number	<u>د</u>	USD/KG	4.64 ©	Manifest Date	31/12/2023 ©
		Quantity	120	Trade Date	31/12/2023 0
Supplier	Mind Annual Control of Control and Annual Control Cont	Quantity Unit	Container 10		
Supplier	Manzhouli jinfugul trade co LTD 🖉	Gross Weight (KG)	56,4	Maps Address	
Supplier Address	109 Xule Rd, Qing Pu Qu, China, 201202 &	Net Weight (KG)	55.2		
Manufacturer	Manzhouli jinfugul trade co.LTD	Currency Against (RUB) Exchange Rate	73.8757 0		a statistical and the Same
Buyer		Invoice Value (RUB)	123		
Buyer	Horizon Holdings LTD,	Currency of Contract Price	CNY O		Buyer Address 82001 W Adachtnu Blvd Suite 110, 10/mg 7X 7933, United States
Buyer Address	8200 N MacArthur Blvd Suite 110, Irving, TX 75063, United States	Invoice Number	2		Seller Address 13WF-R74, Fangyso Rd, Fangshan
Warehouse Of Importer		Customs Cost Value		4	Dissrict, Beijing, China, 102433
Street Of The Importer' Warehouse	*	(RUB) Dollar Value (USD)	256 0	<u>0</u>	Office Clina
Town Of The Importer' Warehouse		Donar Value (USD)	250.0	Θ	Financial Suttlement Enterprise
Region Of The Importer' Warehouse		Exchange Rate			950 Old Sugar XVIII Rd, Part Orange, FL 32120. United States
Importer Code	9701086404 🗇	Currency Exchange	CNY to USD 0		
		Exchange Rate	0.14 39		



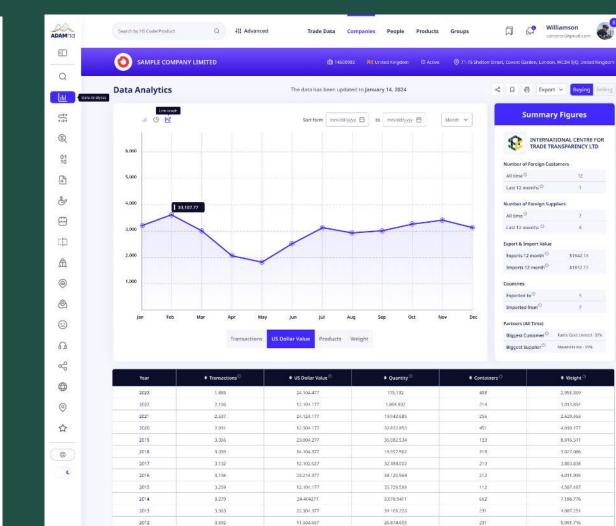
## INVESTIGATE COMPANY INFORMATION

Company Overview	v		The data has been updated to Janua
Ø 71-75 Shelt	COMPANY LIMITED		Cram this business
Description <sup>©</sup> Con Operator of a business autom competitive edge, enabling er	pare []) otion platform intended for business growth. The company's platfo terprises across the world overcome their business challenges.	rm support innovations in technology, kno	whedge of business processes, and domain expertise to provide c
General Informa	tion	Industry Classif	fications®
Company Type	Limited Liability Company 🗇	70.22/9	Management consultancy activities (other than financial management) (UK SIC Classification 2007)
Jurisdiction	United Kingdom ()		
ut	12902092 0	73.20	Market research and public opinion polling (UK SIC Classifica 2007)
Date Incorporated	17/12/2022 <sup>(3)</sup>	74.90/9	Other professional, scientific and technical activities (not
Date Struck Off	Not Applicable C		including environmental consultancy or quantity surveying) (UK SIC Classification 2007)
Company Age	1 Year Old 🗇	70.22	Business and other management consultancy activities (Eur Community NACE Rev 2)
Number of Employees	27	7020	Management consultancy activities (UN ISIC Rev 4)
Registered Address	71-75 Shelton Street, Covent Garden, London, WC2H IjQ, United Kingdom	73.20	Market research and public opinion polling (European
Phone	+44 20 4586 1690		Community NACE Rev 23
Fax	+44 20 4586 1690	7320	Market research and public opinion polling (UN ISIC Rev 4)
Email	info@sameple.com	74.90	Other professional, scientific and technical activities n.e.c. (European Community NACE Rev 2)
Website	www.samtu tugon	7490	Other professional, scientific and technical activities n.e.c. (L
Sanctioned Entity	Not Found	7320	ISIC Rev 4) Market research and public opinion polling
		7410	Market research and public opinion polling Specialized design activities
		7499	Other professional, scientific, and technical activities n.e.c.
		7210	Research and experimental development on natural science engineering
Global Ranking		As A Seller	
Global Rank  Global Rank  Kountry Rank  Kountry Rank		AS A Seller Global Rank © 332rd A* Country Rank © 153th %	
	vide documents under the following names with a <b>1996 data match</b> ) make Transparency and Montoning work Transparency	This company may also be known as the b D SCTIM D SCTIM	ntiae (Al match)
đi Ó		Advanced Data Analytical Modeling     ①	
	es (Common Directorship) $^{\circ}$		
Strategic Innovati Active © 12 ye Jenny Wilson is the	ears 9 months Active © 1 years 3 months	Ornni Enterprises Active © 2 years Jenny Wilson is the C	
-			
Data Sources			

Global company records are augmented with unified industry classifications, director and shareholder information, beneficial ownership, verified addresses, LEI information, external reviews, competitor information and more – *all linking directly to the original official data sources.* 



## UNDERTAKE COMPANY ANALYSIS



#### Company analysis includes:

- Advanced data modeling tools
- Supply chain maps
- Bills of lading (shipments)
- Detailed analysis of imports and exports
- Competitor information
- Global rankings
- Customers
- Suppliers
- Ports of delivery and port of origin information
- Geographical trading areas
- Negative media
- Contacts
- Social media
- Website and technical details



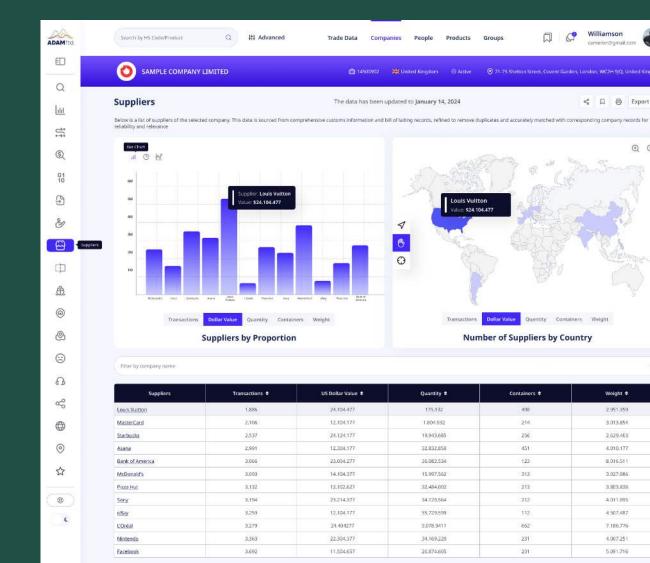
## VIEW ALL PRODUCTS BOUGHT & SOLD

ADAMftd	Search by HS Code/Produ	ct Q <b>III Adva</b>	inced Trade Data C	ompanies People Product	s Groups 🗍	Williamson cameron@gmail.com	
E		MPANY LIMITED	曲 145009	02 💥 United Kingdom - 영 Activ	ve 0 71-75 Shelton Street, Covent G	arden, London, WC2H 9JQ, United Kingdom	
Q							
Lilit	Products		The data has been updat	ed to January 14, 2024	~ L 6	Export ~ Buying Selling	
<b>⇔</b> * •→*	Bar Chart				Prz	QQ	
٢	6M			2 / E	AT / CA	Server and	
01 10	5M 4M	Product: Molasses Value: \$5.443.158				- Jenn	
Ð	Products			7	Product: Molasses Value: \$5.443.158		
S.	2M			C	- BALS	A REAL	
Ø	114			•		A CALLER .	
ص					S Bro	(L) *	
£	All Takher Carton	Ice Shee Molisses Banana Water	Cotton Tohacco Button Sogir Chur				
0	Tran	sactions Dollar Value Quantity	Containers Weight	Transacti	ions Dollar Value Quantity Con	tainers Weight	
®		Product Transaction	ns Chart	Product Volume by Country			
$(\vdots)$	Filter by product name					٩	
6	Product 🗢	Transactions 🗢	US Dollar Value 🗢	Quantity 🗢	Containers 🗢	Weight 🕈	
80	Molasses	1.886	5.443.000	175.132	498	2.951.359	
	Tobacco	2.106	2.104.177	1.804.932	214	3.013.854	
	<u>Al Fakher</u>	2.537	4.124.177	19.943.685	256	2.629.463	
(0)	Carton	2.991	1.304.177	32.832.850	451	4.010.177	
	Shoe Banana	3.093	4.377	15.997.562 32.484.002	213	3.027.086	
c	Cotton	3.132	4.104.177	32.484.002	112	4.507.487	
	Shirt Button	3.279	3.404.277	3.078.9411	662	7.186.776	
			K 1 2	3 10 > 1			

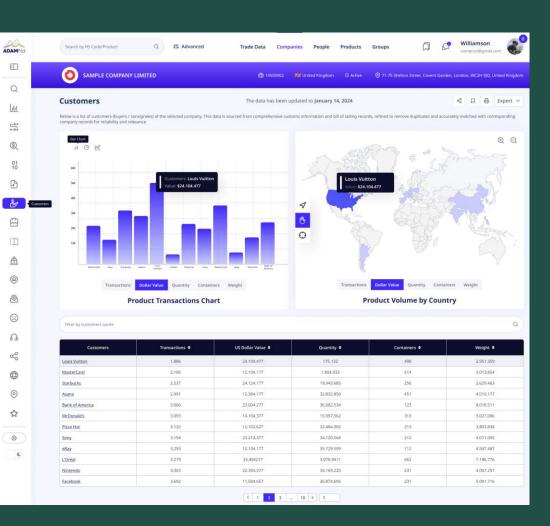
- Detailed product information by suppliers or buyers.
- Historical market trends for each product.
- Information can be exported graphically, as PDF, CSV or in Microsoft Excel format.

## VIEW ALL SUPPLIERS & CUSTOMERS





S 1 2 3 .... 10 > 1



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Williamson

cameron@gmail.com

≪ □ ⊖ Export ~

QQ

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Weight +

2.951.359

3.013.854

2,529,463

4.010.177

8.016.511

3 027 086

3.803.838

4.011.095

4.507.487

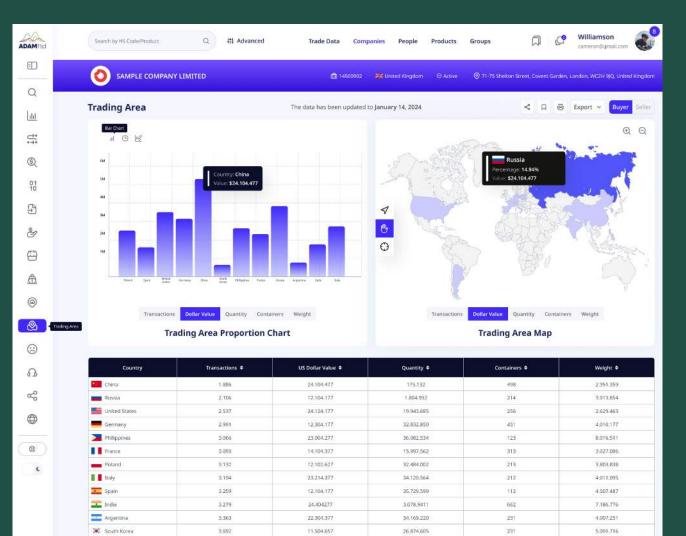
7.186.776

4.007.251

5.091.716

1 C





K 1 2 3 .... 10 > 1

**ADAM**ftc

- Where does the target company buy from / sell to?
- What is the trade volume by geographical area?



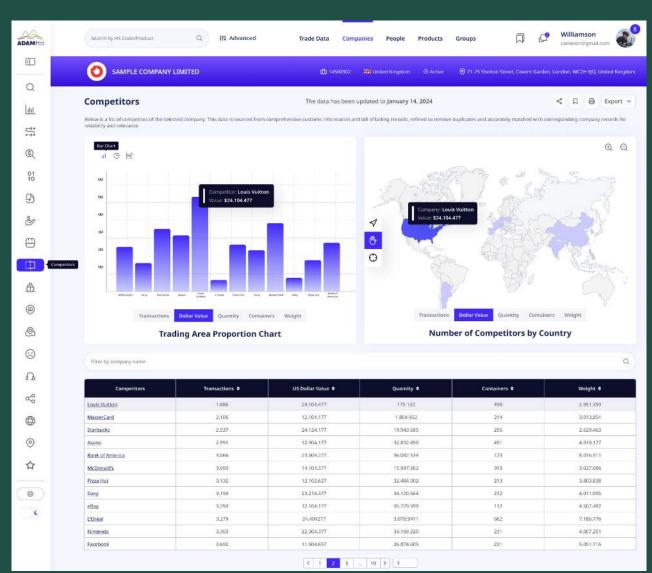
## VISUALIZE SUPPLY CHAIN RELATIONSHIPS

	Search by #5. Code/Finduct	Q ## Advance	sd Ti	rade Data Compa	anies People	Products Grou	ps 🖓		amson an@gmai.com
1	SAMPLE COMPANY LIMITE	D		<b>()</b> 14500902	👯 United Kingdom	Gi Active 🛛 🛞 7	-75 Shelton Screet, Cos	ent Gorden, Landan, W	(28 9)Q United Co
							Line Line and		
	Supply Chain Map		The data has	been updated to Jan	uary 14, 2024		4 D 8	Export ~ Bu	ying Setling t
u pa y C	Darh Map				* 街 Qingdao Jifa	0		- Sell to	
					• 🔂 Tim Textiles & C				1.
					• 🕀 Uniqio Co., Ltd				
						igsu) Apparel Co., Ltd.			
						Enterprises (Cambodia)			
			_		- ED according your	Contechnises (Camboora)			
			Daiqu	ilo Canada 🗢	+ 街 PT Glestar Ind	lanatio 0			
	4				+ 🗊 Vinh Long Foo				
	<u>0</u>	Sample Company	Conve	erse 🗢 🚽	- <del>779</del> (2010) - 1000	era Vietnam Industries			
	0					national Investment			
					• 💼 Yangzhou Bao	yl Shoes Manufacturing	Co., Ltd. 😲		
			Agon	Inc 🗢	+ 🔁 Aslan Sourcing	g International Ltd. (			
					* 💼 Suburban Con	sumer Cooperative OZEF	to (Sectional Daily)	0	
					• 街 China Jiangau	International Group 🔘			
					+ 🏠 Zhejiang Hepo	alifo Socks Industries			
					+ 街 Xiamen City Sp	park Imp. & Exp. Co., Ltd	0		
				11	+ 🎰 Haining United	d Sacks Co., Utd. 📀			
									ର୍ ପ୍
	Filter by Company Q								
	Construction of the second								
	Company	Country	Transactions 🕈	US Dollar Value •	Quantity 🕈	Containers •	Weight 0	Buyer 🕈	Seller 🕈
	Al Fakher Tobacco Factory	AR	1.886	24.104.477	175.132	498	2.951.359	491	501
	Al Fakher Tobacco Factory Fize	CN CN	2.306	32,104,177	1.854.932	21.6	3,013,854	245	1201
	Cybernotik Technologies Pst Ltd.	<b>20</b> 10	2.527	24.124.177	19.943.685	256	2.629.463	591	481
	Escater Mechatronics Son Flud	RLJ	2.991	12.304.177	12,832,850	451	4.010.177	129	215
		TN IN	3.066	23.004.277	36.082.534	123	8.016.511	281	281
	Assicurazioni Generali		3.093	14.104,377	15.997.562	313	3.027.086	49	277
	Assicurazioni Generali Garrefour	п 🛯 🖉							
			9.132	12.102.627	32.484.002	213	3.863.838	297	92
	Carrelour		1000	12.102.627 23.214.377	32.484.002 34.120.564	213	3.803.838	247	92

- Mapping both the buy and sell side of a target companies supply and customer chains.
- Drill down analysis of each target company.
- Filterable data of partner customers and suppliers with access to company profiles of each.

#### LEARN ABOUT COMPETITORS







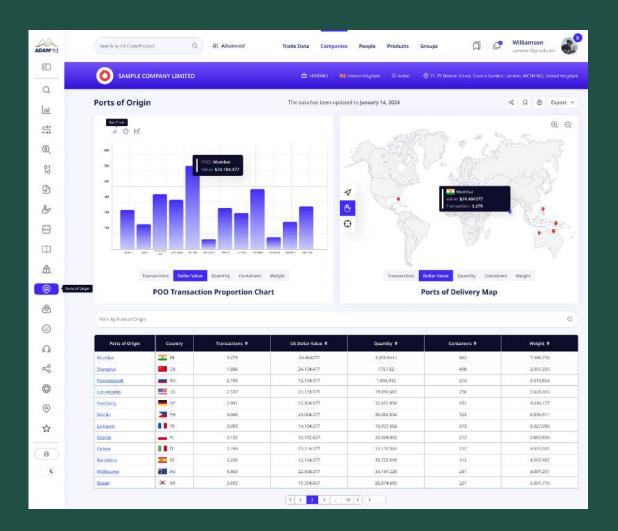
## PERFORM COMPANY COMPARISONS

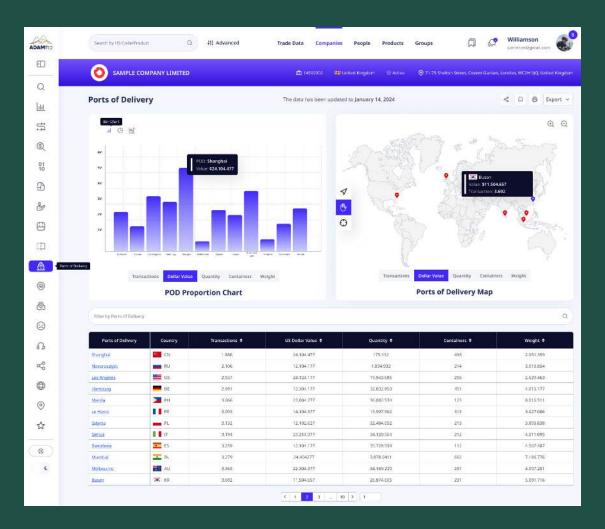
Compared Parties Control	<complex-block></complex-block>		mpany Overview			The data has been updated to Januar
	<complex-block></complex-block>		SAMPLE COMPA	NY LIMITED		Claim this business 🔬 🕹 🗘 🔇
Sciencipal Company for	Selectription Selectription   Operation <t< td=""><td></td><td>Contra anender an een conten</td><td></td><td>i i i i i i i i i i i i i i i i i i i</td><td></td></t<>		Contra anender an een conten		i i i i i i i i i i i i i i i i i i i	
Perspective Comparison on particular and ender the particular and	Pescription memory   Cherest la formation   Cherest la formatio		14500902 *** 1450 United #	Select Type		ainst ×
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	Pathfinder Enterprise Solutions
Company Number 5C123	PE5456
Company Type Private Limited	Limited Liability
Jurisdiction     State     Set	United States
LEI LEI123UK	LE1456US
Date Incorporated 18/04/2010	22/09/2015
Date Struck Off	2
Company Age 12 years	6 years
Number of Employees 150	80 .
ACO Registered Address 123 Main St, London, UK	456 Oak St, New York, USA
Phone +44 20 1234 5678	+1 212 555 6789
Fax +44 20 1234 5679	N/A
Email info@sampleco.com	info@pathfinder.com
⊷i Website www.sampleco.com Φ	www.pathfinder.com $\mathscr{O}$
Industry Classifications  IT, Consulting	Technology, Consulting
Sanctioned Entity None	None
Buyer Global Rank 15th 🖉	22nd 🛰
Buyer Country Rank Sth (UK) 🔊	8th (USA) 🛰
Seller Global Rank 10th 🕬	30th 🛰
Seller Country Rank 3rd (UK) 🕫	15th (USA) 🛰
Number of Foreign Customers (12 months) 50 🕫	30 🛰
Number of Foreign Customers (All time) 200 🔊	150 🛰
Number of Foreign Suppliers (12 months) 40 🔊	25 🛰
Number of Foreign Suppliers (All time) 120 🕫	80 ~*

## NAVIGATE PORTS OF ORIGIN & DELIVERY









## VIEW ENHANCED COMPANY CONTACTS

	IY LIMITED								
Contacts			The data	has been updated to Jani	iary 14, 2024		\$ □	e Export	t v Contril
Directors <sup>©</sup>									
Full Name		Date of Birth			Address			Nationality	Date Appoin
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EVANS, lain Frederick JURGENSON, Sven		ril 1959 ril 1962	8-2, juhkentali, Tall	, Heathfield, Australia, SA 515 Iron, Hariu, Estonia				Australian Estonian	11 April 2023 13 February 3
MOK, Charles Peter		tober 1964		Union City, California, United	States, 94587			Hong Konger	11 April 2023
VISCOUNT WAVERLEY, John De		tober 1949		London, England, SW11 STB				British	1 February 21
WELLS, David Mark	Feb	bruary 1962	12 Battery Road, S	E Johns, Newfoundland And L	brador, Canada			Canadian	13 February 2
YORK, James	july	y 1982	71-75, Shelton Stre	eet, Covent Garden, London, L	IK			Austrian	23 Novembe
Shareholders <sup>©</sup>									
Full Name		Date of Birth			Address			Nationality	Date Appoi
EVANS, Jain Frederick	- Ani	ril 1959	222 Longwood Rd	. Heathfield, Australia, SA 515				Australian	11 April 2023
JURGENSON, Sven		ril 1962	8-2, Juhkentali, Tall		, ,			Estonian	13 February :
MOK, Charles Peter		tober 1964		Union City, California, United	States, 94587			Hong Konger	11 April 2023
VISCOUNT WAVERLEY, John De	esmond Lord Or	tober 1949	205 Lavender Hill.	London, England, SW11 STB				British	1 February 21
VISCOUNT WAVERLET, JOHN DE					brader Canada				
WELLS, David Mark		bruary 1962	12 Battery Road, Si	t Johns, Newfoundland And L	brader, Canada			Canadian	13 February
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WELLS, David Mark YORK, James	Feb July	bruary 1962		t johns, Newfoundland And L					23 November
WELLS, David Mark YORX, James Beneficial Owners	Feb July	bruary 1962 y 1982	71-75, Shelton Stre	t johns, Newfoundland And L	Address			Austrian	23 November
WELLS, David Mark YORK, James Beneficial Owners © Full Name	Feb July D Apr	bruary 1952 y 1982 Date of Birth	71-75, Shelton Stre	k johns, Newfoundland And Li eet, Covent Garden, London, U , Heathfield, Australia, SA S15.	Address			Austrian	13 February 2 23 November Date Appol 11 April 2023 13 February 2
WILLS, David Mark YORK, James Beneficial Owners <sup>©</sup> Full Name EVMAS, Jain Freetrick JURGERSCOK, Sym MOK, Charles Peter	Рев јију - Дру Арг Арг Осі	bruary 1962 y 1982 Date of Birth ril 1959 ril 1962 tober 1964	71-75, Sheiton Stre 232 Longwood Rd, 8-2, Juhkentali, Tall 4572 Main Street, I	k Johns, Newfoundland And Li ret, Covent Garden, London, L , Heathfield, Australia, SA 515 Inn, Harju, Estonia Union City, California, United	K . Address			Austrian Nationality Australian Estonian Hong Konger	23 November Date Appel 11 April 2023 13 February 11 April 2023
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WELLS, David Mark YOBK, James Beneficial Owners Full Name EVMADS, James Full Name VISCOUNT WAVERELY, Jahon De WILLS, David Mark YOSK, James Other Contacts	ret July Apr Co esmond, Local Co Co Co Co Co Co Co Co Co Co Co Co Co	bruary 1962 y 1982 Date of Birth nil 1959 nil 1962 tober 1964 tober 1964 bruary 1962 y 1982	<ul> <li>71-75, Shelton Stre</li> <li>222 Longwood Rd,</li> <li>232 Longwood Rd,</li> <li>24572 Main Street,</li> <li>265 Lavender HB,</li> <li>12 Battery Road, St</li> <li>71-75, Shelton Stre</li> </ul>	Ljohns, Newfoundland And Lj eet, Cowent Ganten, London, L Hearthfield, Australia, SA 315 Inn, Nalya, Estania Urano Dy, California, United London, England, John J London, California, United London, England, John J eet, Cowent Ganten, London, L	K Address 3 Rutes, 94587 Kriss, 94587			Austrian Nationality Australian Estonian Hong Konger British Crandian Austrian	23 Novembe Date Appol 11 April 2022 13 February 11 April 2022 1 February 2 13 February 2 23 Novembe
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Hong Konger		Coordinator
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Austrian	16/04/1988	
	United Kingdom	
	www.jonvillaneva.co	om
	(808) 555-0111	
	Jon.villanueva@exa	mple.com
Nationality	Work experience	
Australian	Team Leader	2020 - Now
Estonian	Project Manager	2015 - 2020
Hong Konger	Software Tester	
British		2005 - 2015
Canadian	Developer	2001 - 2005
Austrian	Old Company	
_	Facebook	
	Nintendo	
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GDPR compliant contact information, sourced from official government records:

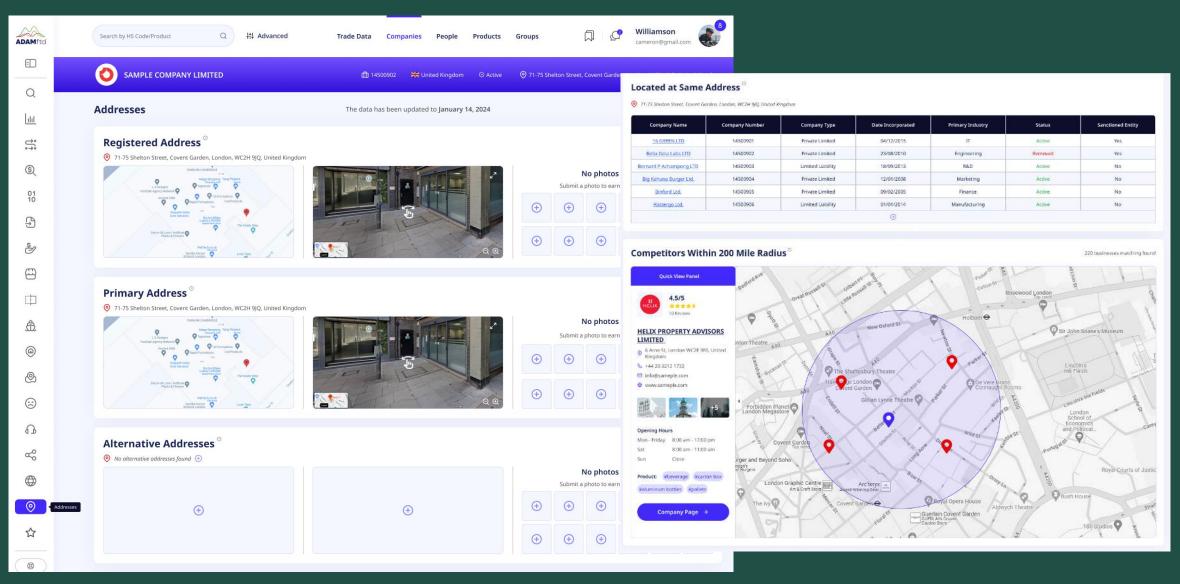
- Beneficial Owners
- Directors
- Shareholders
- Other Contacts

Record enhancement using proprietary AI tools designed to streamline outreach to each contact.

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#### LEARN ABOUT RELATED ADDRESSES





#### MONITOR NEGATIVE MEDIA

ADAMftd	Search by HS Code/Product Q	tt Advanced 1	rade Data Companies People	Products Groups	Williamson cameron@gmail.com
±	SAMPLE COMPANY LIMITED		由 14500902 👫 United Kingdom	O Active     O 71-75 Shelton Street, Cove	nt Garden, London, WC2H 9JQ, United Kingdom
	Negative Media				ペ 口 合 Export 〜
di Cit	Below is a comprehensive collection of social media profile evaluations, backlink assessments, and the integration of r			mation is meticulously gathered using advanced we	b crawling techniques, in-depth website
Q	Ð Q				Zingnews
01 10			Lan Nguyen Truong Ly		Innovative City Park Developers Accused of Human Rights Abuses Source Link Lim
Ð					Date 18 August 2022
8	4	<b>(</b>			LongFu. In Vietnam, the promoters of "Ecoluture Park," have been accused of running sweatshops.
8	C Divers	Sam Smith		johnson & Kate	directors of EcoPuture VN TED Holdings Group, were both arrested on Sunday on
Ċ	0	7		Ţ	complaints of human rights abuses and running legal sweatshops. Although the accusations are unrelated to their construction business, the EcoPutare Park
ති					has been said to be put on hold as investors by and claw back trillions of doing (tens of millions of collars) raised during the 2015-2019 period, the Ministry of Public
0					Security said in a news release on Saturday. Read more
Q					
🙁 - Negative	Title	Outlet 🕈	Date 🕈	URL	Report
A	Human rights abuses in Vietnam	Guardian	18 Aug 2021	http://www.zoomit.com	0
	Human rights abuses in Vietnam	Guardian	February 28, 2018	http://www.codebow.com	0
αçõ	Are you sourcing ethically?	Times	August 2, 2013	http://www.conecom.com	
0	Workers go on strike	Guardian	September 24, 2017	http://www.labdrill.com	0
0	Fabric company under investigation	Guardian	September 24, 2017		0
,	Human rights abuses in Vietnam	Times	September 24, 2017		0
	Human rights abuses in Vietnam	Guardian	September 24, 2017	10.00	<u></u>
8	Workers go on strike	Times	Saptember 24, 2017		<u> </u>
	Human rights abuses in Vietnam	Guardian	September 24, 2017		
	Are you sourcing ethically?	times	September 24, 2017	http://www.fabdrill.com	<b></b>

- Real time monitoring of negative media associated with an organization.
- Visualization of links between articles and associated companies.
- Drill down capabilities for each article and related entity.
- Direct links to source materials.

## INVESTIGATE COMPANY REVIEWS



SAMPLE COMPANY LIMITED	💼 14500902 🛛 🗮 United Kingdom 🏾 Ortive	71-75 Shelton Street, Covent Garden, Londor     ADAMII:	i Search by H5 Code/Product Q H1 Adv	ranced Trade Data Companies People Products Group	pa 💭 🖉 🔤
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Reviews & Comments for " <u>HORIZON HOLD</u>	INGS LIMITED"	Lut.	Reviews	Vour name will remain 100% contridential	🖌 🖓 🖨 Export
5		##	Reviews & Comments for "HORIZ	C Rate your company, anonymously!	
4.5/5	-	Q	4.5/5	Company Name * Designation/ Job Trile * Q	
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		<b>—</b>	Cameron Williamson	Employment type * © Department * O	
Cameron Williamson © 20:28 29/11/2023		白	The company has a culture of collaboration an	( Office Location * ©	
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#### ANALYZE SOCIAL MEDIA

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Company Soc	ial Media		т	he data has been updated	to January 14, 2024			≪ D ⊕ Exp	oort ~ C
Below is a comprehensive evaluations, backlink asse	collection of social me isments, and the integ	dia profiles ar iration of mac	nd pertinent online platfor hine learning and artificial	ms associated with the mentio Einteiligence technologies	ned company. This information is met	iculously gat	hered using adv	anced web crawling tech	niques, în-dept
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VKontakte Xing.com			90%	API News	🔺 Yelkawpages.com	4	V URL	90% 25%	N

Related social profiles of each target company including:

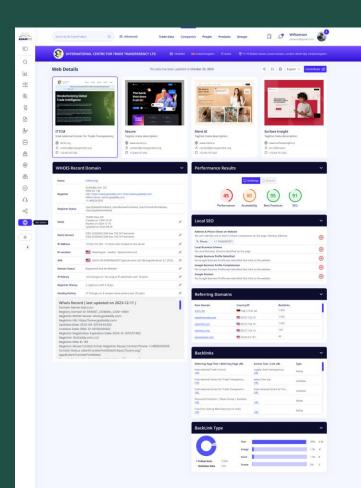
- Chat tools
- Social media profiles
- Directory listings
- eCommerce site listings.

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#### INVESTIGATE RELATED WEBSITES



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Registrar	GoDaddy.com, LLC TANA ID: 146 URI: https://www.godaddy.com, http://www.godaddy.com
	Whois Server: whois.godaddy.com +1.4805242505
Registrar Status	clientDefeteProhibited, clientRenewProhibited, clientTransferProhibited, clientUpdateProhibited
	10,582 days old
Dates	Created on 1994-12-20 Expires on 2024-12-16
	Updated on 2023-08-29
Name Servers	V3S1.XUNDNS.COM (has 745,747 domains) V3S2.XUNDNS.COM (has 745,747 domains)
IP Address	172.83.157.252 · 13 other sites hosted on this server
IP Location	Washington - Seattle - Spartan Host Ltd
ASN	AS201106 SPARTANHOST Spartan Host Ltd, GB (registered Jan 27, 2015)
Domain Status	Registered And No Website
IP History	142 changes on 142 unique IP-addresses over 18 years
Registrar History	2 registrars with 4 drops
Hosting History	27 changes on 8 unique name servers over 20 years
Whois Recor	d ( last updated on 2023-12-11 )
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	n ID: 564087_DOMAIN_COM-VRSN
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Registrar: GoDa Registrar IANA II	
	Contact Email: Registrar Abuse Contact Phone: +1.4806242505
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- Related websites.
- Domains directly owned by the target company.
- Domain ages along with full domain information.
- Referring websites and backlink verification.
- Server technical information.

## **User Cases**

## Use Cases: Sales and Marketing

- Accurately pin-pointing new buyers, importers and distributors
- Monitor competitors
- Understand market pricing and trends
- Understand technical barriers to trade
- Find reasons for price differentials between suppliers and buyers
- Understand end-user total buy price (seller price + tariffs, taxes, VAT etc)
- Track supplier contracts (own + competitors)
- Benchmark performance (own + competitors)
- Reduce human error and related liabilities

## Use Cases: Procurement Officers

- Locate new manufacturers, exporters & distributors
- Supplier qualification
- Understand market pricing and trends
- Understand typical terms of trade (sellers and buyers) improve competitiveness
- Track supplier contracts (own + competitors)
- Track parallel imports
- Benchmark performance (own + competitors)
- Find price differentials between suppliers
- Understand delivery lead times
- Drill down on supply chain components
- Supply chain traceability (understand the source / origin of goods in supply chain)
- Monitor supply chain risks
- Reduce human errors and related liabilities
- Sustainable sourcing

# Use Cases: Supply Chain Officers

- Simple supply chain visualization
- Supplier qualification
- Supply chain rationalization
- Identification of potential bottlenecks
- Early warning notification of fluctuations in market supply / demand
- Reduce stockouts and buffer stocks
- Supply chain efficiencies
- Easy supply chain diversification
- Transparency
- Improved real-time planning

## Use Cases: Finance Officers

- Identify and remove financial inefficiencies
- Manage contracts
- Reduce inventory carrying costs
- Just in time payments
- Reduce foreign exchange risks
- Reduce risks of returns, fines and penalties
- Manage the cost of insurance and freight
- Claim duty drawbacks

## Use Cases: Risk Management Officers

Reliability of suppliers and customers

- Understanding historical and potential risks
- Looking for unreported incidents
- Risk scenario modeling impact on supply chains

What risks are impacting the chosen market as a whole?

- Economy
- Regulatory burdens
- Geopolitical
- Past and future market (or supplier) performance
- Comparison between markets
- Risk scenario modeling

Supplier sustainability

- Labor and human rights
- Environmental
- Governance (ownership, length of time in business etc)
- Legal
- Financial
- Political
- Reputational and product incidents

## Use Cases: Trade Compliance Officers

- Simple supply chain visualization
- Regulatory and legal compliance
  - Standards, registrations, certifications, packaging, labeling
  - Supply chain transparency and traceability
  - Labor and human rights
  - Environmental
  - Chemicals
  - Conflict minerals
  - Anti-dumping
  - Reduction of potential reputational and product incidents
- Reduction of costs associated with supply chain transparency documentation and reporting
- Spotting human errors and reduction of associated risks
- Reduction of potential penalties / fines / seizures

# Use Cases: Government Ministries

Statistics gathering

- Employment
- Industry growth
- Trade flows

Policy making / enforcement

- Statistics
- Tariffs
- Sanctions
- Dumping
- Energy
- Infrastructure
- Free-trade agreements

Risk management

- Modeling of threat-matrixes
- Visualization of threatmatrixes

## Use Cases: Government Agencies

- Investigation and documentation of constituent supply chains
- Trade reporting anomaly monitoring
- Early warning system for supply chain problems
- Recovery of lost tariffs and taxes
- Sanctions monitoring / enforcement
- Anti-dumping monitoring / recovery
- Contamination monitoring / enforcement

# Use Cases: Government IPAs / EDOs

Understanding market trends and risks

- Potential areas of growth by industry
- Understand areas lagging behind / requiring more automation
- Advantageous new trade relationships
- Identifying risks to regional supply chains
- Creating "what-if" scenarios for ecosystem changes

Identifying specific targets for inbound investment attraction

- Industry
- Trade volumes
- Location
- Company size
- Growth
- Trade partners

#### Investigating constituent supply chains

- Compliance
- Risks
- Policy

Use of data to support changes to public policy

- Use-cases for industry-specific incentives including forecasting of potential outcomes
- Modeling how legislation (sanctions, tariffs, will impact future growth by industry and/or constituent)

## CONTACTING THE ICTTM

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