



Partnership / MOU Overview

Contains Confidential and Proprietary Information

<https://icttm.org>



Legal Name: International Centre for Trade Transparency Limited
Incorporation: United Kingdom
Company Number: 14500902

Office: 71-75, Shelton Street,
Covent Garden, London, WC2H 9JQ, United Kingdom

Website: www.iccttm.org

Email: info@iccttm.org

Subsidiary of: The International Trade Council

About the ICTTM

The International Centre for Trade Transparency (ICTTM), a subsidiary of the International Trade Council (ITC), stands at the forefront of revolutionizing global trade practices. With a steadfast commitment to fostering transparency, compliance, and innovation, ICTTM introduces cutting-edge solutions like ADAMftd. This platform is designed to empower businesses of all sizes with tools for in-depth supply chain analysis, risk management, and compliance with international regulations.

Key Highlights:

- **Global Reach:** Partnered with governments, chambers of commerce, and industry associations worldwide to set new standards in supply chain transparency.
- **Real-World Solutions:** Offering a suite of solutions including ADAMftd for unparalleled insights into market trends, due diligence, risk management, and supply chain mapping.
- **Data-Driven Decision Making:** With access to billions of historical and real-time trade data points, ADAMftd forecasts future trade trends, enabling users to make informed decisions based on customer and competitor data, market demands, and predictive analytics.
- **Global Impact and Accessibility:** Aimed at creating equity in international trade, ICTTM strives to make advanced data analytics and supply chain tools accessible to all businesses, regardless of size, promoting fair competition and sustainable economic growth.

Join us in shaping the future of international trade, where transparency leads to trust, innovation fosters growth, and collaboration drives success.

Some Existing Chamber and Government Partners

| | | | | | |
|--|--|--|---|---|---|
|  ADR Agenția pentru Dezvoltare Regională NORD-EST |  The Federation of Pakistan Chambers of Commerce & Industry |  CMC UKRAINE |  КЛУСТЕР ЗЕЛЕН ТРАНСПОРТ GREEN 'TRANSPORT' CLUSTER |  QUÉBEC INTERNATIONAL Economic Development |  AECGI Sourcing Enterprise |
|  |  Leading Women of AFRICA CORPORATE GROUP |  भारतीय कृषि एवं खाद्य परिषद INDIAN CHAMBER OF FOOD AND AGRICULTURE |  UKRAINIAN CLUSTER ALLIANCE |  |  SMPIA SASKATCHEWAN MEDIA PRODUCTION INDUSTRY ASSOCIATION |
|  BEC |  West London Chambers of Commerce |  SINGAPORE ASSOCIATION OF TRADE & COMMERCE Empowering Businesses Forging Networks Development & Sustainability |  غرفة التجارة والصناعة والزراعة Chamber of Commerce Industry & Agriculture مجلس تجارة والصناعة والزراعة |  IGE |  www.koreaassociation.com |
|  IBS GLOBAL consulting Innovative Solutions to Meet Your Business Forecast |  UKRAINIAN BUSINESS COUNCIL in UAE |  RWSOLUTIONS |  INVEST MOLDOVA |  ICIB |  INTERNATIONAL TRADE COUNCIL |
|  UAC UKRAINIAN AUTOMOTIVE CLUSTER |  NBCC National Black Chamber of Commerce |  U.S.-UKRAINE BUSINESS COUNCIL USUBC |  MACEDONIAN CHAMBERS OF COMMERCE |  Confederation of Asia-Pacific Chambers of Commerce and Industry |  EXPORT BARBADOS |

Our Proposal

We propose to sign a Memorandum of Understanding covering the following areas:

1. Offering free unlimited web access to the ADAMkyc software (sanctions avoidance / compliance) for your organization and its members.
2. Offering free first market access for a period of 6 months for the ADAMftd software tool (supply chain mapping, market intelligence, company intelligence, trade compliance) for your organization and its members.

Includes:

- Custom branded information portal with materials.
- Custom branded educational resources.
- Free advertising via the supplychainreport.org for your organization and your constituents.

About our Platforms

1. ADAMkyc – A PEP, Sanctioned Entity, and Disbarred Individuals screening tool designed to help organisations comply with mandatory Anti-Money Laundering Laws, Supply Chain Transparency Laws, Sanctions Laws, Know-Your-Customer Laws. Provides a single look-up for individuals, companies, other legal entities, bank accounts, crypt-currency wallets and other assets. Includes searches of sanctioned entities, disbarred entities, wanted entities, oligarchs, beneficial owners, politically exposed individuals, financial crime, negative media and more. This helps reduce reputational and financial risk to businesses.
2. ADAMftd – A solution combining the ADAMkyc solution and datasets from customs agencies, shipping documents, rules of trade, taxes and tariffs, company information and other regulatory information related to international trade. Together this data forms the basis for an AI-powered statistical analysis tool which is designed to *enable companies to locate buyers and sellers, understand historical and future pricing and demand, perform risk analysis, calculate landed costs, know the market entry rules for each product, map supply chains, perform due diligence on suppliers and potential customers, perform competitive analysis, reach out to potential partners and predict future market demand.*

Benefits to Your Chamber

- Enhanced Reputation: Position as a forward-thinking leader by offering advanced trade tools and insights.
- Community Strengthening: Foster a robust business community with resources for growth and sustainability.
- Global Networking Facilitation: Access GDPR-compliant contact information for global business connections.
- Educational Resource Hub: Become a central source of knowledge on trade regulations, market trends, and strategic planning.
- Operational Efficiency Support: Promote supply chain optimization and regulatory navigation among members.
- Risk Management Leadership: Provide tools for risk analysis and compliance, reducing members' legal and financial risks.
- Technological and Innovation Champion: Encourage adoption of the latest technologies and innovation within the business community.

Benefits to Your Members

- Market Intelligence Access: Gain insights into global market data, including pricing analytics and supply chain mapping.
- Competitive Advantages: Utilize competitor analysis and predictive insights to stay ahead in the market.
- Compliance Ease: Navigate international trade regulations with ease, avoiding potential penalties.
- Risk Mitigation Tools: Protect business operations with sanctioned entity matching and avoidance detection.
- Supply Chain Enhancements: Increase supply chain transparency and efficiency, ensuring resilience.
- Adaptive Alerts: Receive timely notifications on supply chain and regulatory changes for quick adaptation.
- Growth Opportunities: Leverage predictive analytics for strategic expansion in local and international markets.
- Strategic Decision-Making Empowerment: Equip with the knowledge and tools for informed business decisions and market exploration.

Our Board Members



Lord JD Waverley

- Member: House of Lords
- Interest: International affairs
- Co-Chair Trade & Investment All Party Parliamentary Group
- Co-Chair Future UK Freight & Logistics All party Parliamentary Group
- Founder: GoGlobal Trade
- Chair: Capital Finance International (CFI)
- Co-Chair: International Trade & Investment Council (DC)



H.E. Sven Jürgenson

- Diplomat
- Former Head of UN Security Council
- Former President of UNICEF Executive Board
- Former Ambassador of Estonia to the United Nations



Hon. David Wells (Chair)

- Senator - Senate of Canada
- Member of the Institute of Corporate Directors
- Former Deputy CEO of Canada's offshore petroleum regulator
- 35 years experience in international business development

Our Board Members



Hon. Iain Evans

- Chairperson, Seafood Industry South Australia
- Chairperson, Southern Rock Lobster
- Chairperson, Lenswood Cold Stores Co-Op Society
- Member of the Board, Citrus Australia
- Former Director, Crime Stoppers South Australia
- Former Shadow Minister of Finance, South Australia
- Former Minister for Environment and Heritage, South Australia
- Former Minister for Industry and Trade, South Australia
- Former Minister for Police, South Australia & Investment Council (DC)



Hon. Charles Mok

- Current Trustee – Board of Trustees of the Internet Society
- Current Visiting Scholar at Stanford University's Global Digital Policy Incubator within the Cyber Policy Center.
- Founder of Tech for Good Asia
- Advisory Board Member – Surrey Law and Technology Hub, School of Law of the University of Surrey
- Former Member of the Legislative Council in Hong Kong
- Former President of the Hong Kong Information Technology Federation
- Former Chair of the Hong Kong Internet Service Providers Association
- Former Director of the Hong Kong Internet Registration Corporation

Our Advisory Board



Ranjani Rangan (*Singapore*)

- Executive Director of Changi Travel Exchange (a wholly-owned subsidiary of Changi Travel Services and the Changi Airport Group)
- Approved by the Monetary Authority of Singapore to head a Financial Institution
- Director at Olimea Advisory, Provider of M&A, Incorporation, AML/CFT Advisory and Training Services
- Board of International Trade Council



Dr Olga Trofymova (*Ukraine*)

- Manager of the Ukrainian Association of Management Consultants CMC-Ukraine
- Director, EIT Manufacturing, Manager Ukraine
- Director, Ukrainian Automotive Cluster
- Co-Founder Ukrainian Cluster Alliance
- Quality Center Ukraine, Director
- PhD in Industrial Economics, National Technical University, Kharkov, Ukraine



Dr Abdallah Nassereddine (*Lebanon*)

- Economic Attaché at the Embassy of Lebanon in Washington, D.C
- Guest lecturer at George Washington University
- Assistant Dean, Associate Professor in Economics, Faculty of Business Administration, Beirut Arab University
- Visiting Lecturer in Economics, American University of Beirut
- PhD in economics from the University of Kent in the UK

Our Advisory Board



David J. Habib (*United States*)

- Founder Law Office of David J Habib
- Current Adjunct Faculty Member of International Business Law, California Lutheran University
- Vice Chair, District Export Council of Southern California
- Former Adjunct Professor, International Business Law, Santa Barbara City College
- Former, Chief Operating Officer, Avalon Group Ltd
- Former Judicial Intern, U.S. Supreme Court
- Former staff counsel for Saudi National Oil Company "Aramco"



Jenick Radon (*United States*)

- Founder of Radon Law Offices
- Adjunct Professor at Columbia University
- Founder/Director of Eesti and Eurasian Public Service Fellowship
- Former Lecturer at Stanford University
- Board Member of Various Institutions
- Key Drafter of Nepal's Interim Peace Constitution (2006)
- UN Global Compact Academic Initiative Member
- Executor/Trustee of Vetter Pharma, Germany
- Fulbright Scholar at Makerere University Law School, Uganda
- Author of Numerous Articles and Reports
- Awards - Including Medal of Distinction of the Estonian Chamber of Commerce, Order of Honor of Georgia, Dr. Susan Aurelia Gitelson Award for Human Values in International Affairs.



Burcu Cetinkaya (*Turkey*)

- Professional Champion Rally Car Driver, TV Producer, Reporter and Journalist
- Communication Professional, Türkiye Turing ve Otomobil Kurumu
- Program Host and International Representative of Agro TV Türkiye
- Former Moderator of the EKOTURK news channel
- Former Reporter for the Türkiye Gazetesi
- Former TV Reporter and Host for Kanal 24
- Former Program Host BloombergHT

Other Relevant Information

Universal Problems for Businesses

1. Unpredictability of global supply and demand of goods world wide
2. Difficulties in finding new customers and suppliers
3. Increased costs (*paperwork, processes, compliance, finance, insurance*)
4. Difficulty mitigating risk (*financial, reputational, compliance*)
5. Market entry challenges
6. Problems forecasting future demand

+ 330 MILLION COMPANIES GLOBALLY ARE ESTIMATED TO BE AFFECTED BY SUPPLY CHAIN
TRANSPARENCY LAWS

Other Reasons Why These Tools Are Important

Legislative Requirements: Rapid legislative changes in supply chain transparency affect 330m+ companies globally, and for which there is no functional solution - *yet*. There are also 'know-your-customer' and supply chain mapping legal requirements that are overlooked by the majority of businesses globally - posing serious reputational and financial risks to non-compliant organizations.

Market Access: Global supply chains are moving faster than ever. Organizations need access to real-world supply chain data to help inform their decisions, predict and plan around disruptions, and compete with both new and established players on equal footing.

Counterfeit and Fraud in International Trade: OECD estimates this at almost 1 trillion USD per annum (2022). This does not include 13%+ of international trade documents which have errors (*country of origin, HS Code, description mis-matches, incorrect quantity or weight, price issues etc*).

EXISTING RELATIONSHIPS



Chambers of
Commerce



Corporations



Government Export
Promotion and
Investment Agencies

A PLATFORM COMBINING THOUSANDS OF DATA SOURCES INTO A SINGLE TOOL

Customs Data
Bills of Lading
Shipping Data
Statistics
Rules of Trade
Tariffs and Taxes
Anti-Dumping
Phytosanitary
Packaging
Free Trade Agreements
Weather
Port Congestion
Satellite



Official Government Company Registries
International and Country Specific Sanctions Lists
Lists of Current and Former Politicians, Ambassadors,
Diplomatic Representatives and High-Level
Government Officials
International Lists of Terrorists and other types of
Banned Persons and Organizations
Economic Sanctions Lists
INTERPOL Red and Yellow Notices
Terrorism Financing Lists
Ransomware Cryptocurrency Addresses
Ship Tracking Databases
OCC Enforcement Lists
Weather Databases
Debarred Providers
Oligarch Databases
Disqualified Directors Databases
Government Tender Databases
Consolidated Screening Lists
Lists of Frozen Assets
Aircraft and Ship Registries
Government Procurement Databases

Target Users: Corporate

Import/Export

- Manufacturers
- Exporters
- Importers
- Distributors
- Independent Sales Representatives
- Retailers

Logistics

- Brokers
- 3PLs / 4PL
- Shipping Companies
- Supply Chain Management
- Warehousing Companies

Legal and Professional Organizations

- Financial Institutions (including trade finance)
- Insurance Firms
- Accountants
- Asset Management Companies
- Trade Compliance

Market Research

- Consulting Firms
- Trade Show Organizers
- Market Research Companies
- Lobbyists

Target Users: Government

Ministries

- Labour
- Economy
- Agriculture
- Infrastructure
- Energy
- Health
- Innovation
- Economy
- Foreign Affairs
- Finance

Agencies

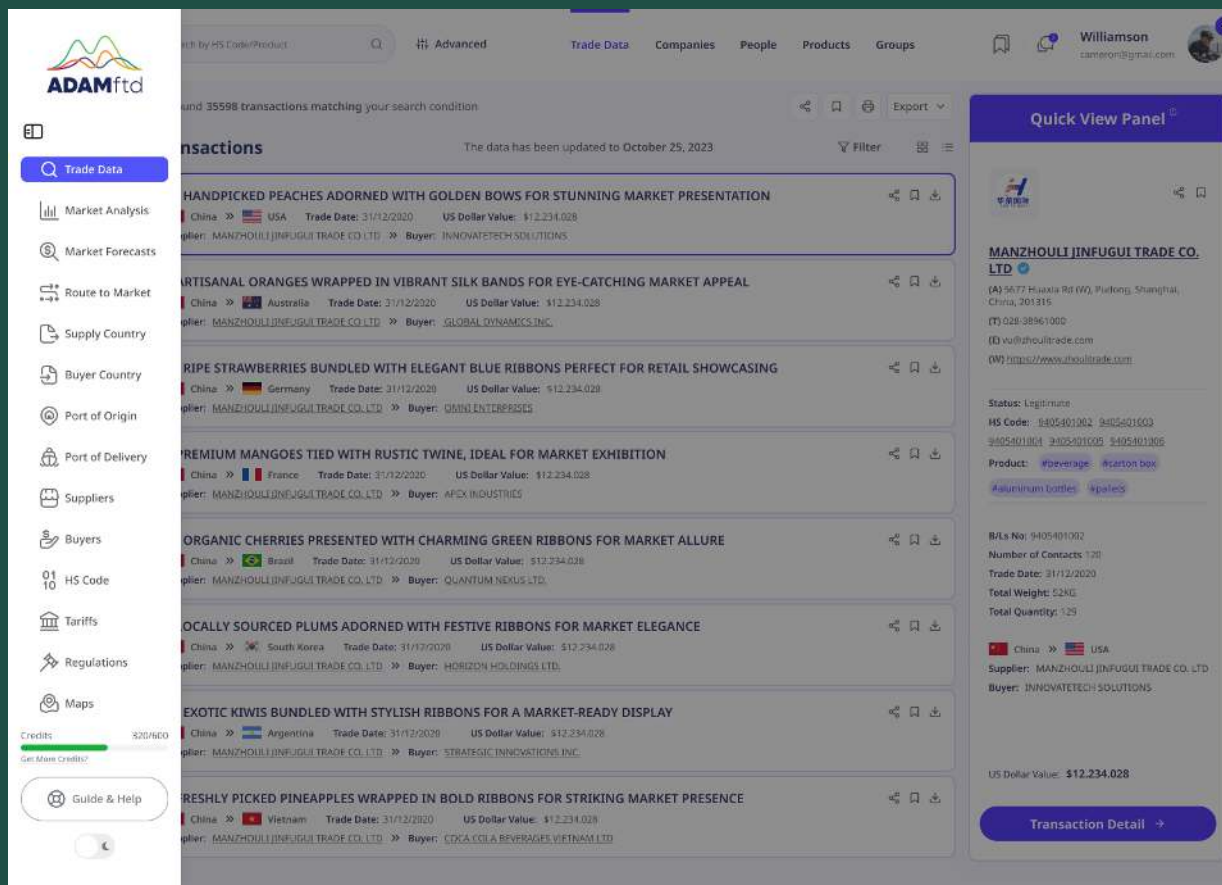
- Customs
- Statistics
- Export Promotion Agencies
- Government Procurement
- Investment Promotion Agencies
- Economic Development
- Embassies, Consulates (Economic Diplomacy / Trade Commissioners)



AN EASY TO USE GLOBAL PLATFORM

Easy to use platform showing:

- Trade Data for Any Product Worldwide
- Detailed Market Demand Analysis
- Individual Product Pricing
- Enhanced Bills of Lading
- Market Forecasts
- Routes to Market
- Supply Country Availability
- Buyer Country Demand
- Supplier Information
- Buyer Information
- Ports of Origin Analytics
- Ports of Delivery Analytics
- Product Details (Product / HS Code)
- Tariffs
- Regulations
- Maps





SEARCH FOR ANY PRODUCT GLOBALLY

The screenshot displays the ADAMftd web application. At the top, there's a search bar with the text "Search by HS Code/Product". Below it, a navigation bar includes "Trade Data", "Companies", "People", "Products", and "Groups". A user profile for "Williamson" is visible in the top right corner. The main content area shows a list of transactions under the heading "Transactions". Each transaction entry includes a product description, origin and destination countries, trade date, and supplier/buyer information. An "Advanced Search" modal is open in the center, allowing users to filter results based on various criteria. The modal includes fields for Product Name, HS Code, Export Country, Import Country, Trade Date, Supplier Name, Buyer Name, Brand Name, Port of Origin, Port of Delivery, Address Detail, Unit Price Range, Total US Dollar Value, Number of Containers, Quantity, Contact Person Available, and Include Anomalies. A "Search Now" button is at the bottom of the modal. To the right of the modal, a "Quick View Panel" provides detailed information for a selected transaction, including the company name, address, contact details, status, HS codes, product details, and transaction specifics like B/Ls No, number of contacts, trade date, total weight, and total quantity.

Advanced Search
Select one or more of the criteria below.

Product Name HS Code

Export Country Import Country

Trade Date From To

Supplier Name Buyer Name

Brand Name

Port of Origin (POO) Port of Delivery (POD)

Address Detail ☒ Buyer ☐ Seller ☐ Shipper

Unit Price Range (USD)

Total US Dollar Value

Number of Containers

Quantity

Contact Person Available ☐ Name ☐ Job Title ☐ Email ☐ Phone ☐ Website ☐ Matching Legal Name ☐

Include Anomalies ☐ Counterfeits ☐ Under-Valued ☐ Data Mismatch ☐

Search Now

Quick View Panel

MANZHOULI JINFUGUI TRADE CO. LTD
(A) 5677 Huaxia Rd (W), Pudong, Shanghai, China, 201315
(T) 028-38961000
(E) vu@zhoitrade.com
(W) https://www.zhoitrade.com

Status: Legitimate
HS Code: 9405401002 9405401003 9405401004 9405401005 9405401006
Product: #beverage #carton box #aluminum bottles #pallets

B/Ls No: 9405401002
Number of Contacts 120
Trade Date: 31/12/2020
Total Weight: 52KG
Total Quantity: 129

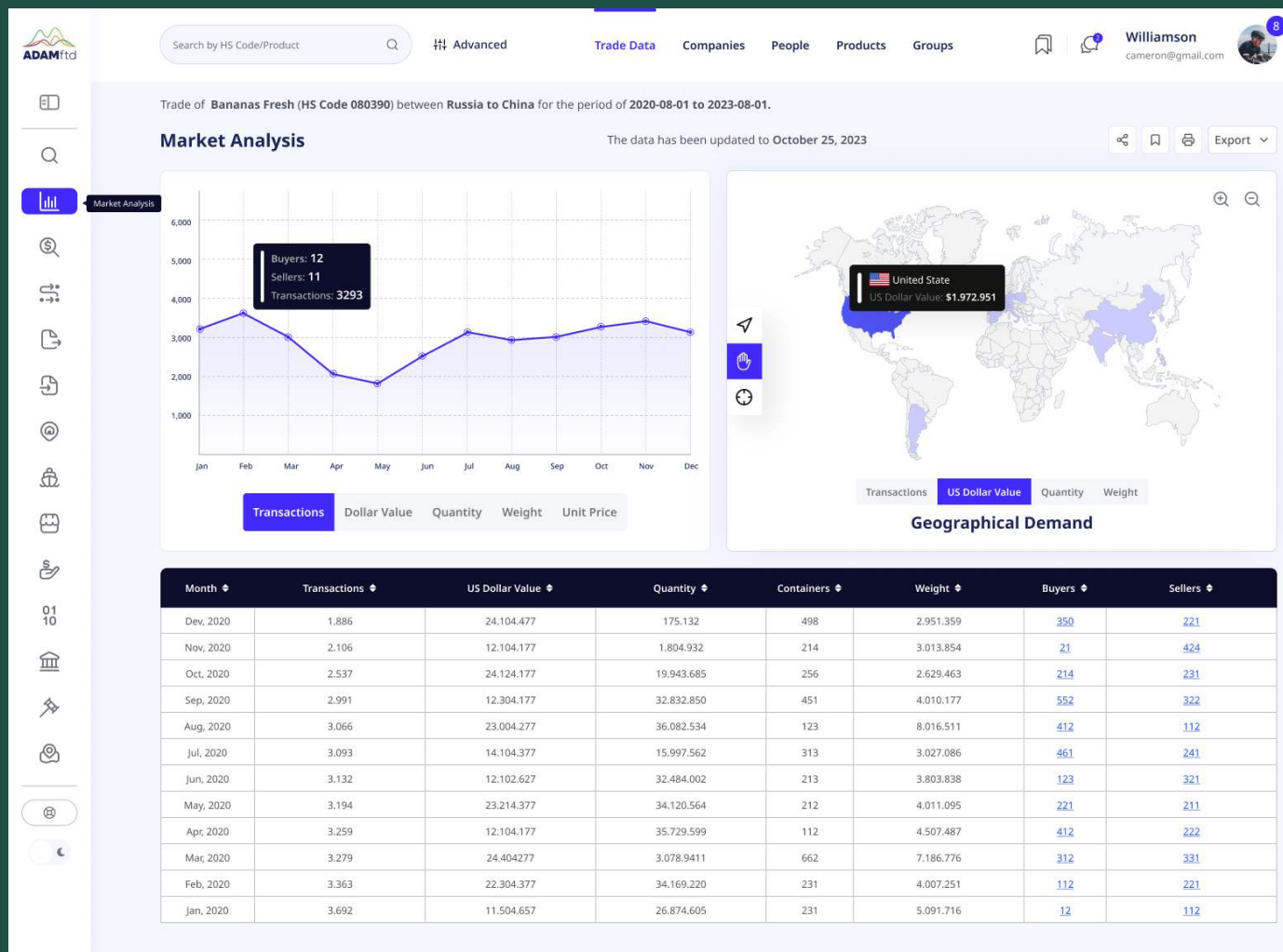
China >> USA
Supplier: MANZHOULI JINFUGUI TRADE CO. LTD
Buyer: INNOVATECH SOLUTIONS

US Dollar Value: \$12,234,028

Transaction Detail

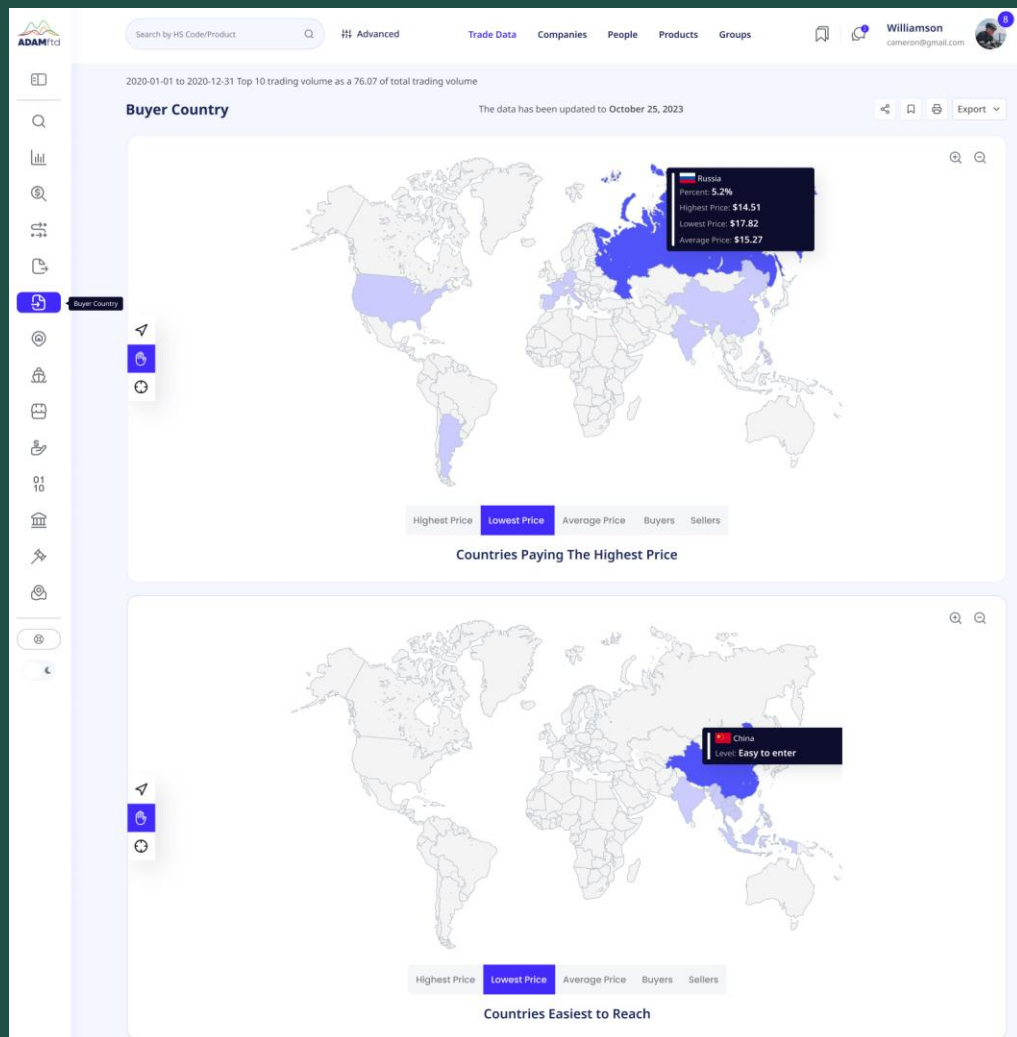
Search real world customs records using any combination of the following:

- Product
- HS code
- Export country
- Import country
- Supplier name
- Buyer name
- Brand name
- Port of origin (sellers port)
- Port of delivery (buyers port)
- Address
- Unit price (range)
- Dollar value (range)
- Number of containers (range)
- Quantity (range)
- Personal details
- Anomalies (counterfeit, under-valued, data mis-match etc)



Understand which markets are the best in terms of pricing, demand, growth, number of buyers, competitors etc...

PERFORM GEOGRAPHICAL ANALYSIS



| Buyer Country | Highest Price ↕ | Lowest Price ↕ | Average Price ↕ | Buyer ↕ | Sellers ↕ |
|---------------|-----------------|----------------|-----------------|---------|-----------|
| China | \$21.51 | \$19.82 | \$15.27 | 350 | 12 |
| Russia | \$14.51 | \$17.82 | \$15.27 | 21 | 112 |
| United States | \$52.12 | \$25.71 | \$14.51 | 214 | 312 |
| Germany | \$15.29 | \$13.74 | \$13.27 | 552 | 412 |
| Philippines | \$24.76 | \$21.84 | \$16.32 | 412 | 350 |
| France | \$15.27 | \$24.69 | \$13.67 | 461 | 221 |
| Poland | \$24.69 | \$15.27 | \$14.42 | 123 | 123 |
| Italy | \$21.84 | \$24.76 | \$15.20 | 221 | 461 |
| Spain | \$13.74 | \$15.29 | \$16.33 | 412 | 412 |
| India | \$25.71 | \$52.12 | \$16.13 | 312 | 552 |
| Argentina | \$17.82 | \$14.51 | \$15.17 | 112 | 214 |
| South Korea | \$19.82 | \$21.51 | \$13.27 | 12 | 21 |

< 1 2 3 ... 10 > 1

Learn which countries will pay the highest price, lowest price, have the largest trade volumes, largest numbers of buyers or sellers, are the easiest to reach, have the lowest trade barriers etc.

ADAMftd Search by HS Code/Product Advanced Trade Data Companies People Products Groups Williamson cameron@gmail.com

Trade of Bananas Fresh (HS Code 080390) between Russia to China for the period of 2020-08-01 to 2023-08-01.

Market Analysis

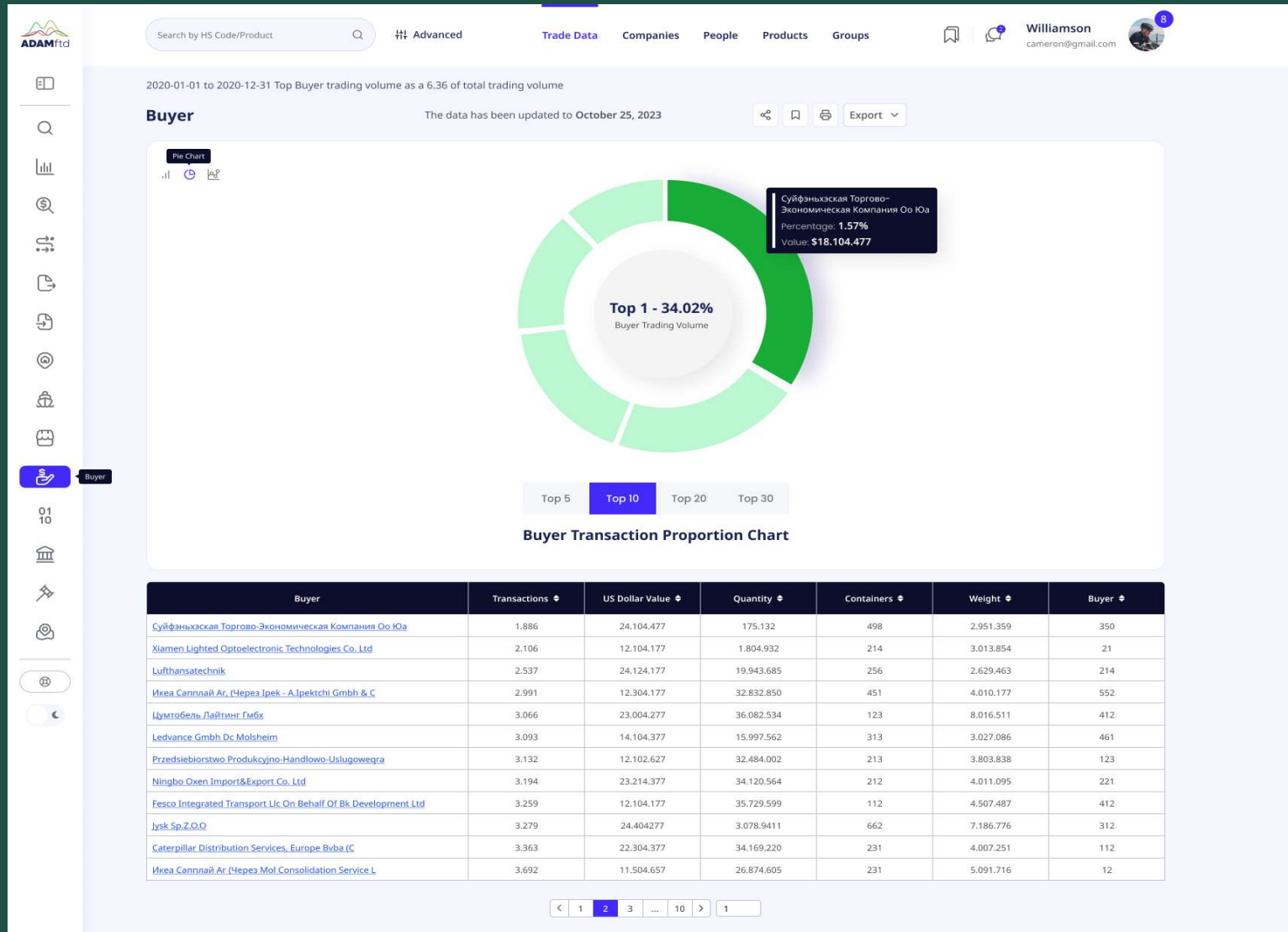
The data has been updated to October 25, 2023

Buyer List This is a list of buyers with HS code 800390 related to ITTCM until October 25, 2023

| Buyers | US Dollar Value | Quantity | Transactions | Weight | All Bills of Lading |
|--|-----------------|----------|--------------|--------|----------------------------|
| InnovateTech Solutions | \$2,500,000 | 100 | 25 | 500 | Match Data |
| Global Dynamics Inc. | \$1,200,000 | 75 | 15 | 300 | Match Data |
| Quantum Enterprises | \$3,800,000 | 150 | 30 | 600 | Match Data |
| Nexus Innovations | \$1,000,000 | 50 | 10 | 200 | Match Data |
| Synergy Solutions | \$2,300,000 | 120 | 24 | 480 | Match Data |
| Apex Industries | \$1,600,000 | 80 | 16 | 320 | Match Data |
| Visionary Technologies | \$4,500,000 | 200 | 40 | 800 | Match Data |
| Horizon Holdings | \$1,700,000 | 90 | 18 | 360 | Match Data |
| Quantum Ventures | \$2,800,000 | 130 | 26 | 520 | Match Data |
| Eminent Solutions | \$900,000 | 40 | 8 | 160 | Match Data |
| Synergetic Ventures | \$2,000,000 | 100 | 20 | 400 | Match Data |
| Omni Enterprises | \$3,200,000 | 180 | 36 | 720 | Match Data |
| Strategic Innovations | \$1,400,000 | 70 | 14 | 280 | Match Data |
| Dynamics Innovate | \$3,104,477 | 140 | 28 | 560 | Match Data |
| Quantum Nexus Ltd. | \$2,600,000 | 60 | 12 | 240 | Match Data |


| Month | US Dollar Value | Quantity | Transactions | Weight | All Bills of Lading |
|-----------|-----------------|------------|--------------|--------|---------------------|
| Jul, 2020 | 3,093 | 14,104,377 | 15,997,562 | 313 | 3,027,086 |
| Jun, 2020 | 3,132 | 12,102,627 | 32,484,002 | 213 | 3,803,838 |
| May, 2020 | 3,194 | 23,214,377 | 34,120,564 | 212 | 4,011,095 |
| Apr, 2020 | 3,259 | 12,104,177 | 35,729,599 | 112 | 4,507,487 |
| Mar, 2020 | 3,279 | 24,404,277 | 3,078,9411 | 662 | 7,186,776 |
| Feb, 2020 | 3,363 | 22,304,377 | 34,169,220 | 231 | 4,007,251 |
| Jan, 2020 | 3,692 | 11,504,657 | 26,874,605 | 231 | 5,091,716 |

Locate exact buyer and seller information for every product.



Company name data is amalgamated, de-duplicated, and correlated against official company registration information.

- Transactions
- US Dollar Values (Total)
- Unit Price Paid
- Quantities
- Containers
- Weight
- Rankings



Search by HS Code/Product

Advanced


Trade Data

Companies

People

Products

Groups



Williamson

cameron@gmail.com

We found 35598 transactions matching your search condition

Filter

Export

Trade Data

Transactions

The data has been updated to October 25, 2023

10 HANDPICKED PEACHES ADORNED WITH GOLDEN BOWS FOR STUNNING MARKET PRESENTATION

China

USA

Trade Date: 31/12/2020

US Dollar Value: \$12,234,028

Supplier: MANZHOULI JINFUGUI TRADE CO LTD

Buyer: INNOVATECH SOLUTIONS

8 ARTISANAL ORANGES WRAPPED IN VIBRANT SILK BANDS FOR EYE-CATCHING MARKET APPEAL

China

Australia

Trade Date: 31/12/2020

US Dollar Value: \$12,234,028

Supplier: MANZHOULI JINFUGUI TRADE CO LTD

Buyer: GLOBAL DYNAMICS INC.

15 RIPE STRAWBERRIES BUNDLED WITH ELEGANT BLUE RIBBONS PERFECT FOR RETAIL SHOWCASING

China

Germany

Trade Date: 31/12/2020

US Dollar Value: \$12,234,028

Supplier: MANZHOULI JINFUGUI TRADE CO LTD

Buyer: OMNI ENTERPRISES

7 PREMIUM MANGOES TIED WITH RUSTIC TWINE, IDEAL FOR MARKET EXHIBITION

China

France

Trade Date: 31/12/2020

US Dollar Value: \$12,234,028

Supplier: MANZHOULI JINFUGUI TRADE CO LTD

Buyer: APEX INDUSTRIES

20 ORGANIC CHERRIES PRESENTED WITH CHARMING GREEN RIBBONS FOR MARKET ALLURE

China

Brazil

Trade Date: 31/12/2020

US Dollar Value: \$12,234,028

Supplier: MANZHOULI JINFUGUI TRADE CO LTD

Buyer: QUANTUM NEXUS LTD.

9 LOCALLY SOURCED PLUMS ADORNED WITH FESTIVE RIBBONS FOR MARKET ELEGANCE

China

South Korea

Trade Date: 31/12/2020

US Dollar Value: \$12,234,028

Supplier: MANZHOULI JINFUGUI TRADE CO LTD

Buyer: HORIZON HOLDINGS LTD.

14 EXOTIC KIWIS BUNDLED WITH STYLISH RIBBONS FOR A MARKET-READY DISPLAY

China

Argentina

Trade Date: 31/12/2020

US Dollar Value: \$12,234,028

Supplier: MANZHOULI JINFUGUI TRADE CO LTD

Buyer: STRATEGIC INNOVATIONS INC.

6 FRESHLY PICKED PINEAPPLES WRAPPED IN BOLD RIBBONS FOR STRIKING MARKET PRESENCE

China

Vietnam


Trade Date: 31/12/2020

US Dollar Value: \$12,234,028

Supplier: MANZHOULI JINFUGUI TRADE CO LTD

Buyer: COCA COLA BEVERAGES VIETNAM LTD

Quick View Panel



MANZHOULI JINFUGUI TRADE CO. LTD

(A) 5677 Huaxia Rd (W), Pudong, Shanghai, China, 201315

(T) 028-38961000

(E) vu@zhoulitrade.com

(W) https://www.zhoulitrade.com

Status: Legitimate

HS Code: 9405401002 9405401003 9405401004 9405401005 9405401006

Product: #beverage #carton box #aluminum bottles #pallets

B/Ls No: 9405401002

Number of Contacts: 120

Trade Date: 31/12/2020

Total Weight: 52KG

Total Quantity: 129

China

USA

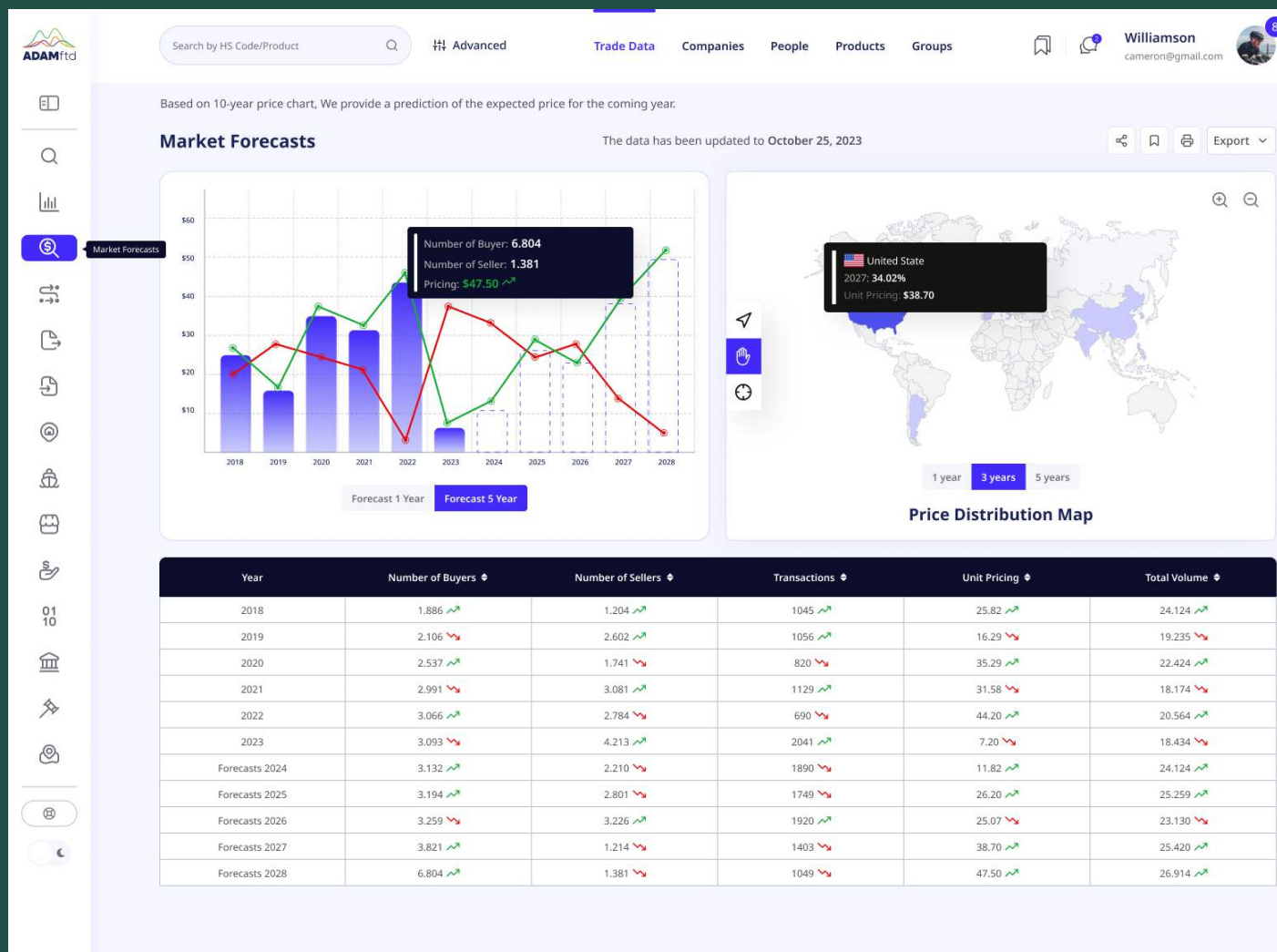
Supplier: MANZHOULI JINFUGUI TRADE CO. LTD

Buyer: INNOVATECH SOLUTIONS

US Dollar Value: \$12,234,028

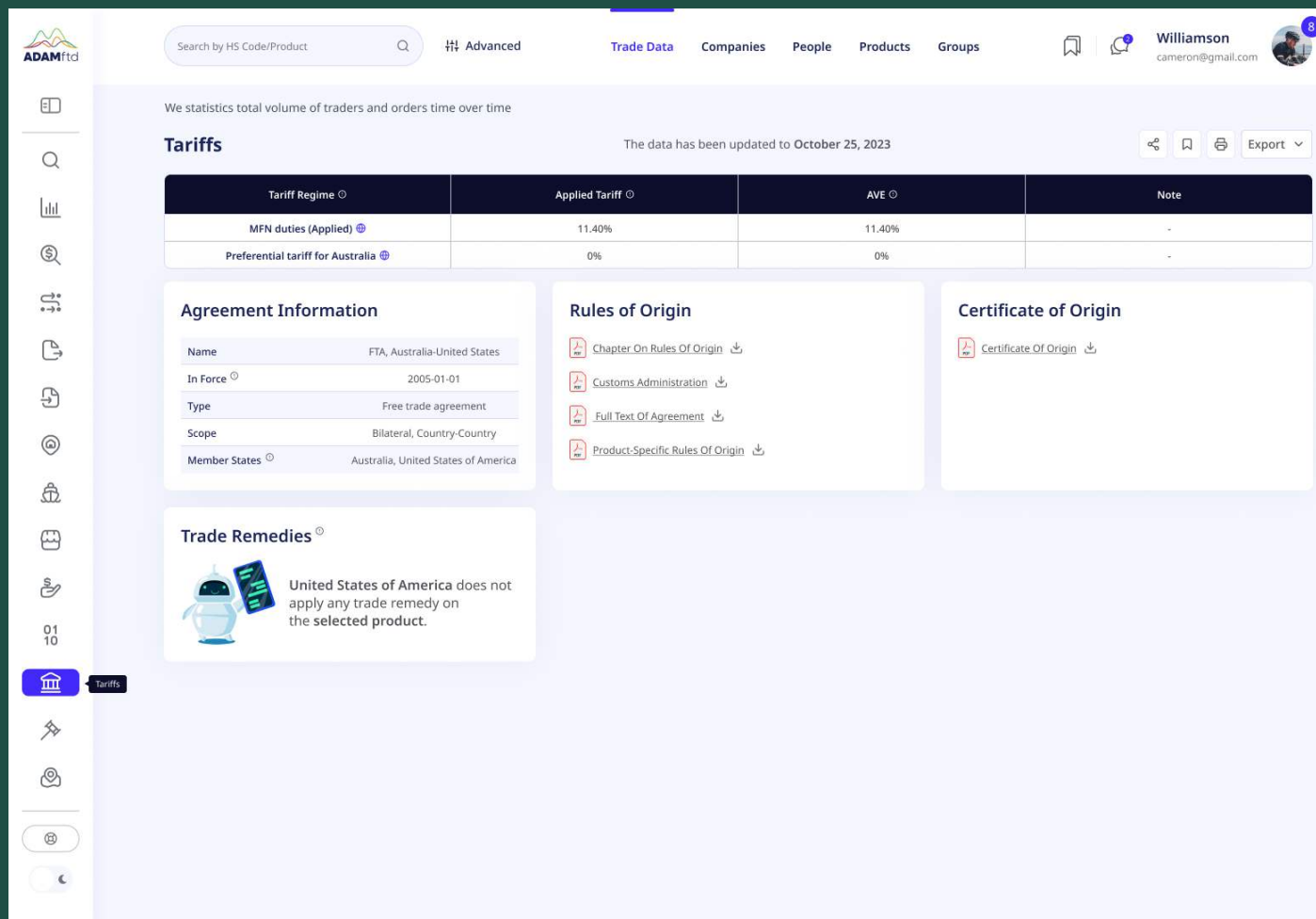
Transaction Detail

- View detailed shipment information taken directly from government customs records and bills of lading.
- Company names correlated against official government records.
- Identifies discrepancies including pricing (vs regional or global average), incorrect HS code, incorrect product descriptions, exchange at sea, and other anomalies.



Forecasting of:

- Unit Price
- Quantity
- Demand
- Number of Buyers
- Number of Sellers



The screenshot shows the ADAMftd Tariffs page. The top navigation bar includes a search bar, a menu icon, and links for Advanced, Trade Data, Companies, People, Products, and Groups. The user profile 'Williamson' is visible in the top right corner. The main content area displays the Tariffs section, which includes a table of tariff regimes, a sidebar with Agreement Information, Rules of Origin, and Certificate of Origin, and a Trade Remedies section.

Tariffs

The data has been updated to October 25, 2023

| Tariff Regime | Applied Tariff | AVE | Note |
|-----------------------------------|----------------|--------|------|
| MFN duties (Applied) | 11.40% | 11.40% | - |
| Preferential tariff for Australia | 0% | 0% | - |

Agreement Information

- Name: FTA, Australia-United States
- In Force: 2005-01-01
- Type: Free trade agreement
- Scope: Bilateral, Country-Country
- Member States: Australia, United States of America

Rules of Origin

- Chapter On Rules Of Origin
- Customs Administration
- Full Text Of Agreement
- Product-Specific Rules Of Origin


Certificate of Origin

- Certificate Of Origin

Trade Remedies

United States of America does not apply any trade remedy on the selected product.

Understand all taxes and tariffs associated with a particular product in a specific market.



Search by HS Code/Product

Advanced


Trade Data

Companies

People

Products

Groups



Williamson

cameron@gmail.com

8

Market Entry

0110

HS Code: 0808.10

Product: Apples

Origin: China

Destination: USA

Year: 2021


Rules for Market Entry

The data has been updated to October 25, 2023

Export

| Import Requirements Applied To This Product (37) | Code | Number of Requests |
|--|-------------|--------------------|
| Labelling requirements | A310 | 1 |
| Conformity assessment related to SPS conditions, n.e.s. | A890 | 1 |
| Restricted use of certain substances | B220 | 2 |
| Labelling requirements | B310 | 5 |
| Marking requirements | B320 | 1 |
| Packaging requirements | B330 | 2 |
| TBT regulations on transport and storage | B420 | 3 |
| Product identity requirement | B600 | 3 |
| Product quality, safety or performance requirement | B700 | 1 |
| Product registration/approval requirement | B810 | 1 |
| Testing requirement | B820 | 3 |
| Certification requirement | B830 | 3 |
| Inspection requirement | B840 | 1 |
| Traceability requirements | B852 | 4 |
| Processing history | B820 | 1 |
| TBT measures, n.e.s. | B900 | 1 |
| Other formalities, n.e.s. | C900 | 2 |
| Non-automatic import-licensing procedures other than authorizations covered under SPS and TBT chapters | E100 | 2 |

Quick View Panel



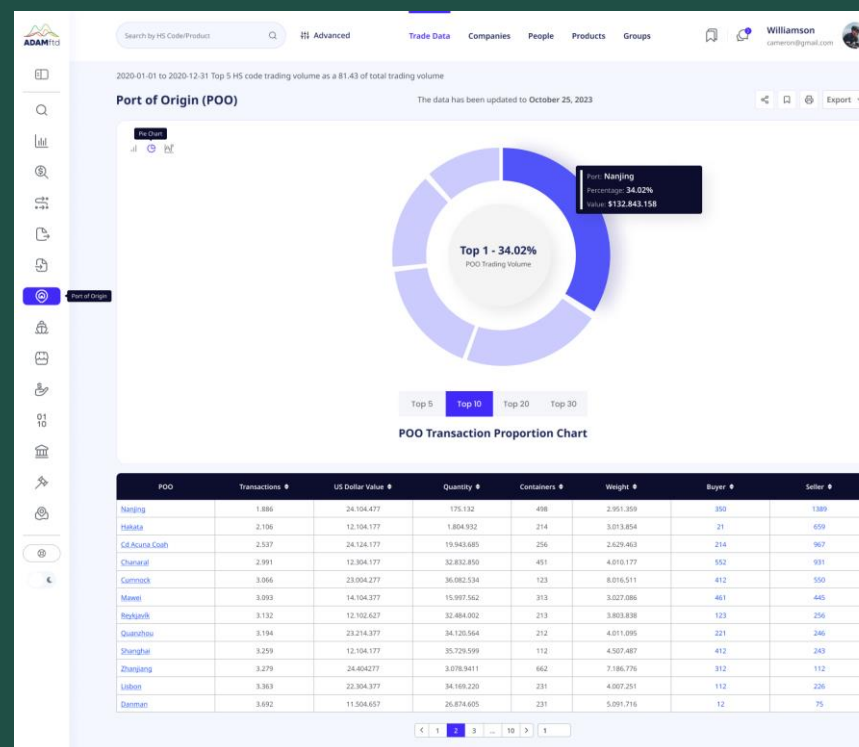
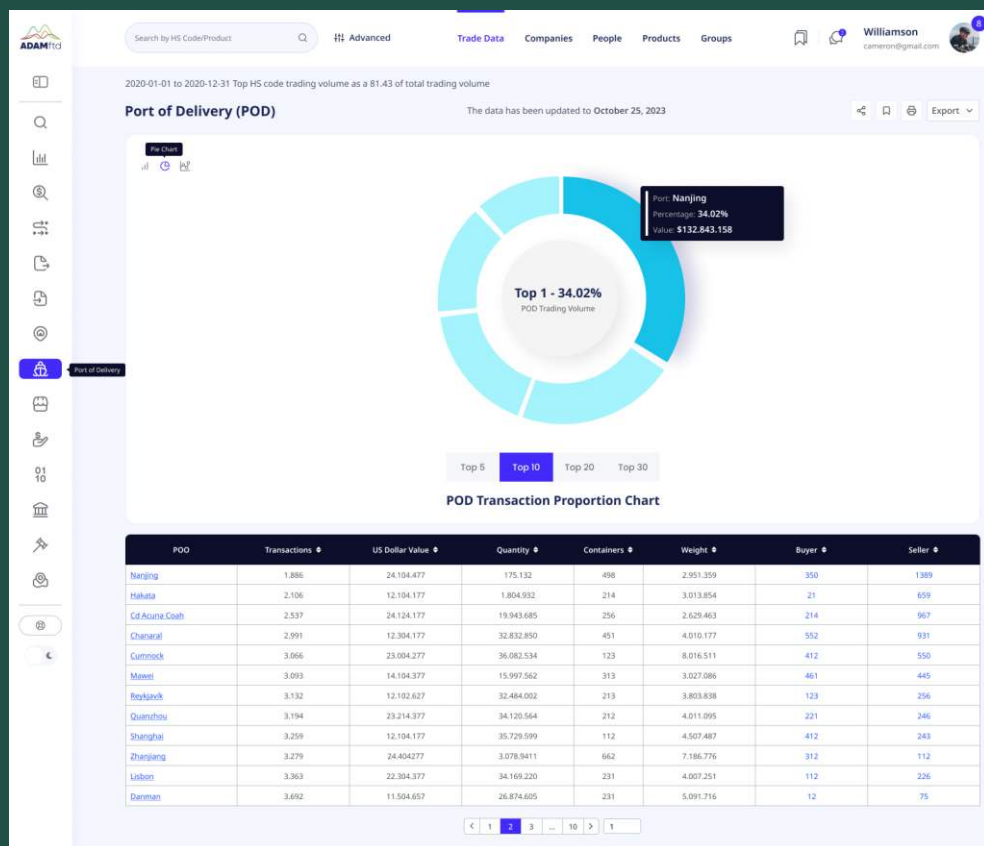
Packaging Requirements - B330

The grade requirements and the packing requirements in the U.S. Standards for Grades of Apples are separate and distinct. However, the U.S. Condition Standards for Export requires that "pack" comply with the following packing requirements. (Refer to "U.S. Condition Standards for Export" section.)


- Apples tray packed or cell packed in cartons shall be arranged according to approved and recognized methods. Packs shall be at least fairly tight or fairly well filled.
- Packs in wooden boxes or baskets shall be sufficiently tight to prevent any appreciable movement of apples within containers when the packages are closed. Each wrapped apple shall be completely enclosed by its individual wrapper.
- Apples on the shown face of any container shall be reasonably representative in size, color and quality of the contents.
- Tolerances: In order to allow for variations incident to proper packing, not more than 10 percent of the containers in any lot may fail to meet these requirements.

These pack requirements state that the apples shown on the face must be reasonably representative in size, color and quality of the contents. A reasonable difference would be approximately 1/2-inch variation in size, approximately 10 percent variation in quality and 20 percent variation in color (for apples that must meet color requirements) between the apples on the face and the apples beneath. Refer to previous section for

Detailed information on the rules for market entry for any product for any market – globally.



Port of Origin
(Sellers Ports)
and Port of
Delivery
(Recipient Ports)
with number of
transactions,
dollar values,
quantities,
number of
containers,
weights, number
of buyers,
number of
sellers and more.



Search by HS Code/Product

Advanced

Trade Data

Companies

People

Products

Groups

Williamson

cameron@gmail.com

Back

Bills of Lading Number 9405401002

HS Code: 9405401002

Total US Dollar Value: \$256

Trade Date: 31/12/2020

Status: No Errors Found

China

USA

Supplier: MANZHOUJI INTERNATIONAL TRADE CO., LTD

Buyer: HORIZON HOLDINGS LTD.

Description

| | |
|-------------|--------------------------------------|
| HS Code | 9405401002 |
| Product(s) | dragon fruit, fresh bananas, kumquat |
| Brand | Horizon Holdings |
| Item Number | -- |

Supplier

| | |
|------------------|---|
| Supplier | Manzhouji Int'l Trade Co., Ltd. |
| Supplier Address | 109 Xule Rd., Qing Pu Qu, China, 201702 |
| Manufacturer | Manzhouji Int'l Trade Co., Ltd. |

Buyer

| | |
|----------------------------------|--|
| Buyer | Horizon Holdings LTD. |
| Buyer Address | 8200 N MacArthur Blvd Suite 110, Irving, TX 75063, United States |
| Warehouse Of Importer | -- |
| Street Of The Importer Warehouse | -- |
| Town Of The Importer Warehouse | -- |
| Region Of The Importer Warehouse | -- |
| Importer Code | 9701086404 |

Shipper

| | |
|-----------------|--|
| Consignee | FEDEX |
| Shipper Address | 1 Shijitang Rd., Pudong, Shanghai, China, 201208 |

Port

| | |
|---------------------|------------|
| Import port | 3ABAKA/ACK |
| Customs Code | 10720010 |
| Country of Origin | China |
| Destination Country | USA |
| Incoterms | CPT |

Packing Information

| | |
|--------------------------------------|-----------|
| USD/KG | 4.64 |
| Quantity | 120 |
| Quantity Unit | Container |
| Gross Weight (KG) | 56.4 |
| Net Weight (KG) | 55.2 |
| Currency Against (RUB) Exchange Rate | 73.8757 |
| Invoice Value (RUB) | 123 |
| Currency of Contract Price | CNY |
| Invoice Number | -- |
| Customs Cost Value (RUB) | -- |
| Dollar Value (USD) | 256 |

Exchange Rate

| | |
|-------------------|------------|
| Currency Exchange | CNY to USD |
| Exchange Rate | 0.14 |
| Exchange Date | 31/12/2023 |

Other

| | |
|---|---|
| BL Identification Number | 12701375816 |
| Financial Settlement Enterprise | Horizon Holdings LTD. |
| Financial Settlement Enterprise's Address | 950 Old Sugar Mill Rd, Port Orange, FL 32129, United States |
| Customs INN Code | 9701086404 |
| Customs Applicant Address | 950 Old Sugar Mill Rd, Port Orange, FL 32129, United States |

Dates

| | |
|--------------------|-------------------------|
| Declaration Number | 10720010/311220/0023257 |
| Manifest Date | 31/12/2023 |
| Trade Date | 31/12/2023 |

Maps Address

USA

Buyer Address

8200 N MacArthur Blvd Suite 110, Irving, TX 75063, United States

China

Seller Address

JAWH-R74, Fangyao Rd, Fengshan District, Beijing, China, 100453

USA

Customs Applicant Address

950 Old Sugar Mill Rd, Port Orange, FL 32129, United States

China


Financial Settlement Enterprise

109 Xule Rd, Qing Pu Qu, China, 201702

Proprietary and Confidential Information. Not for re-distribution without express written consent of the authors. Not a solicitation to invest.



UNDERTAKE COMPANY ANALYSIS

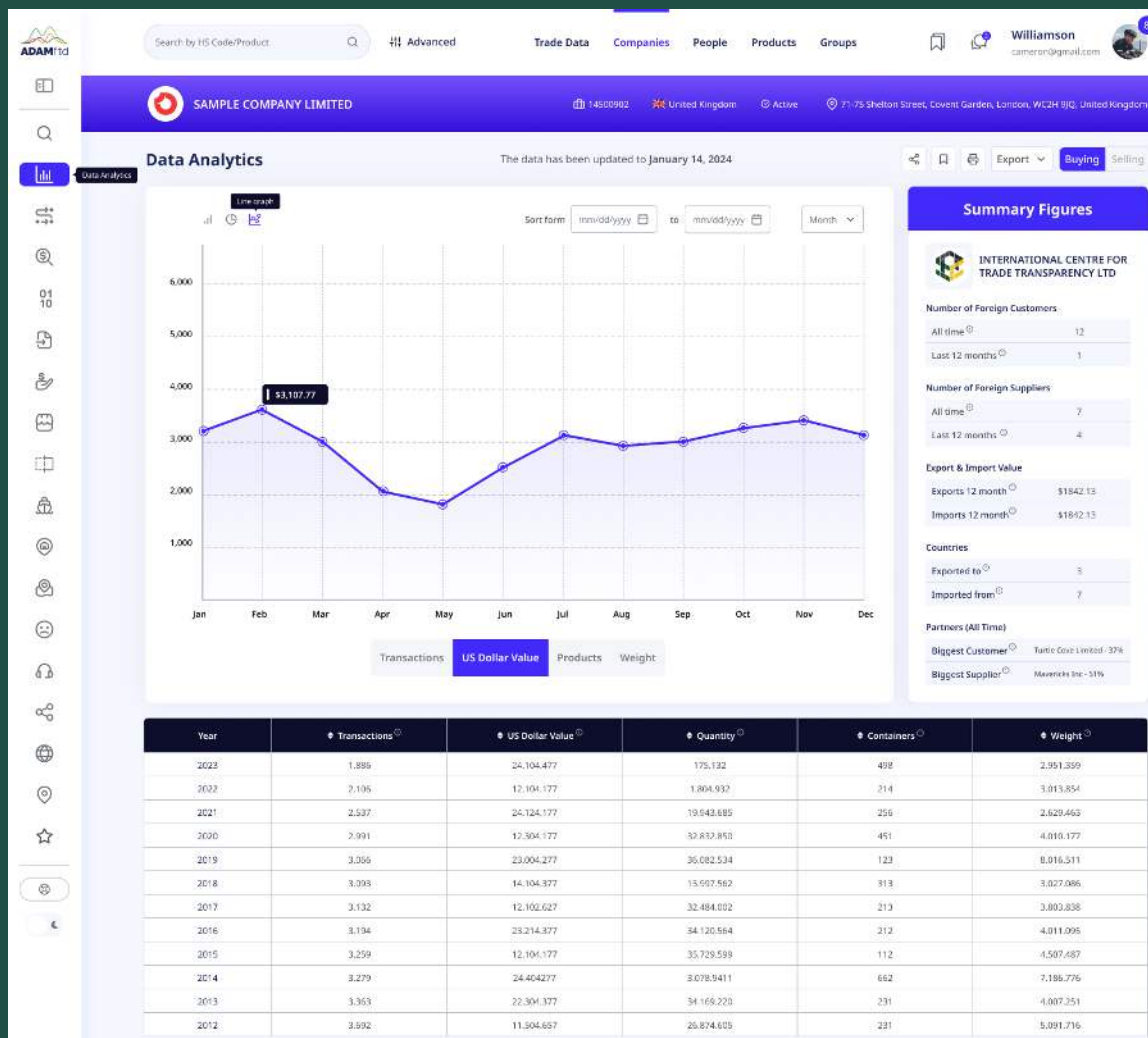


Overview

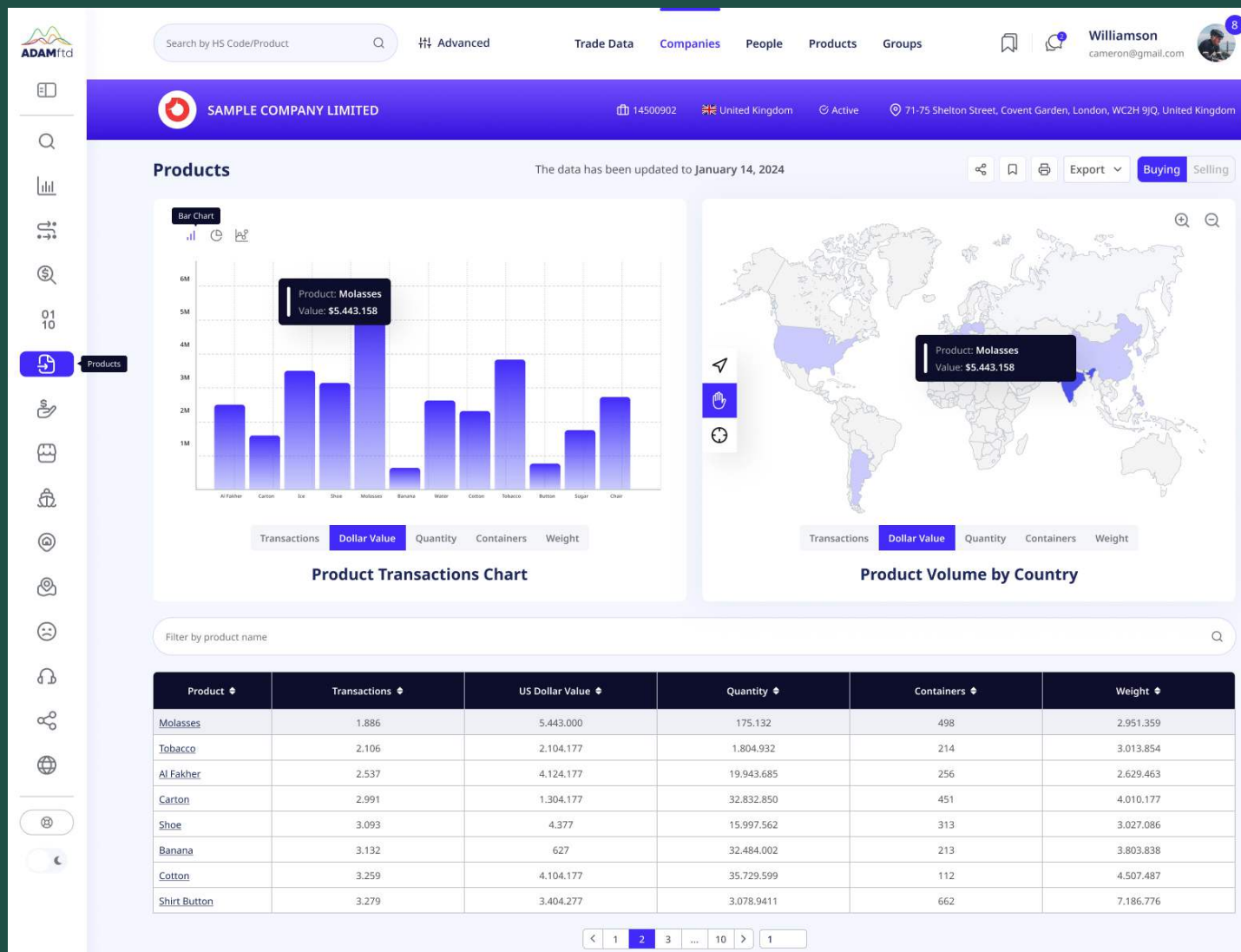
- Data Analytics
- Supply Chain Map
- Bills of Lading
- HS Codes
- Products
- Customers
- Suppliers
- Ports of Delivery
- Ports of Origin
- Trading Areas
- Negative Media
- Contacts
- Social Media
- Web Details

Credits 320/600
Get More Credits?

Guide & Help



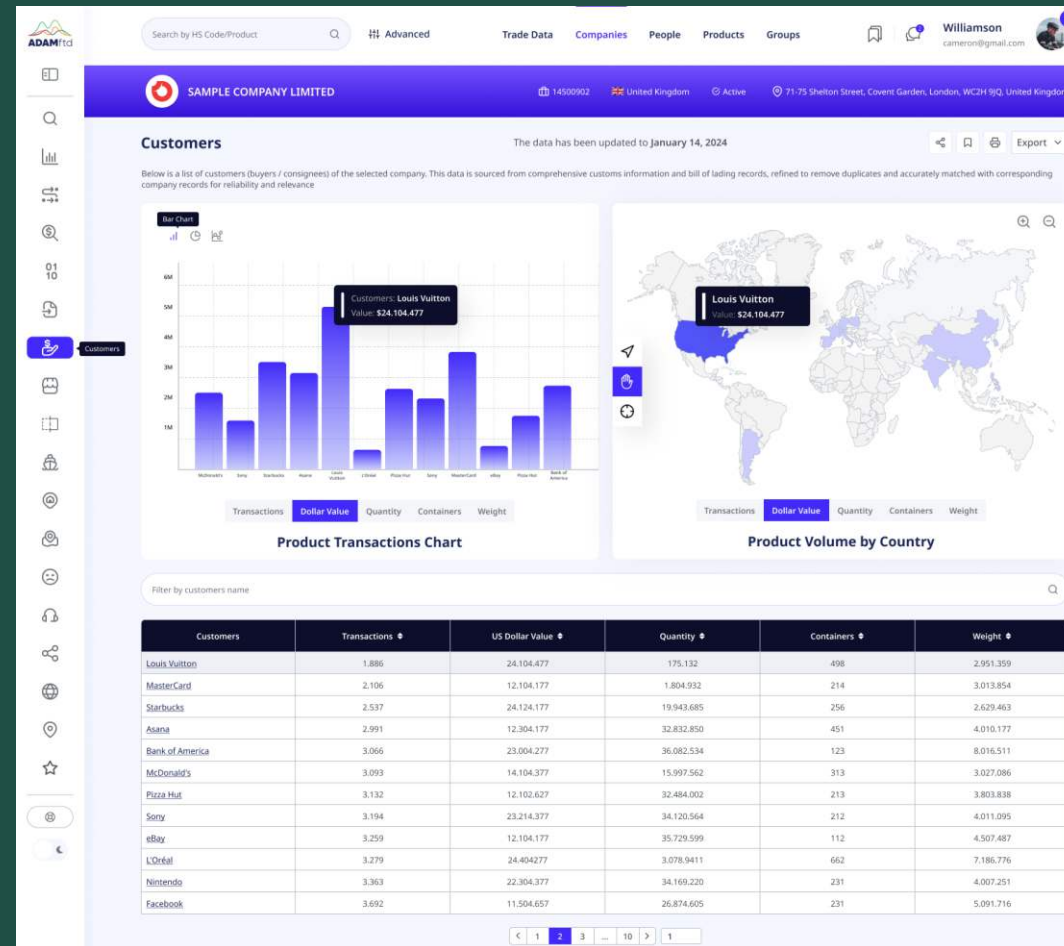
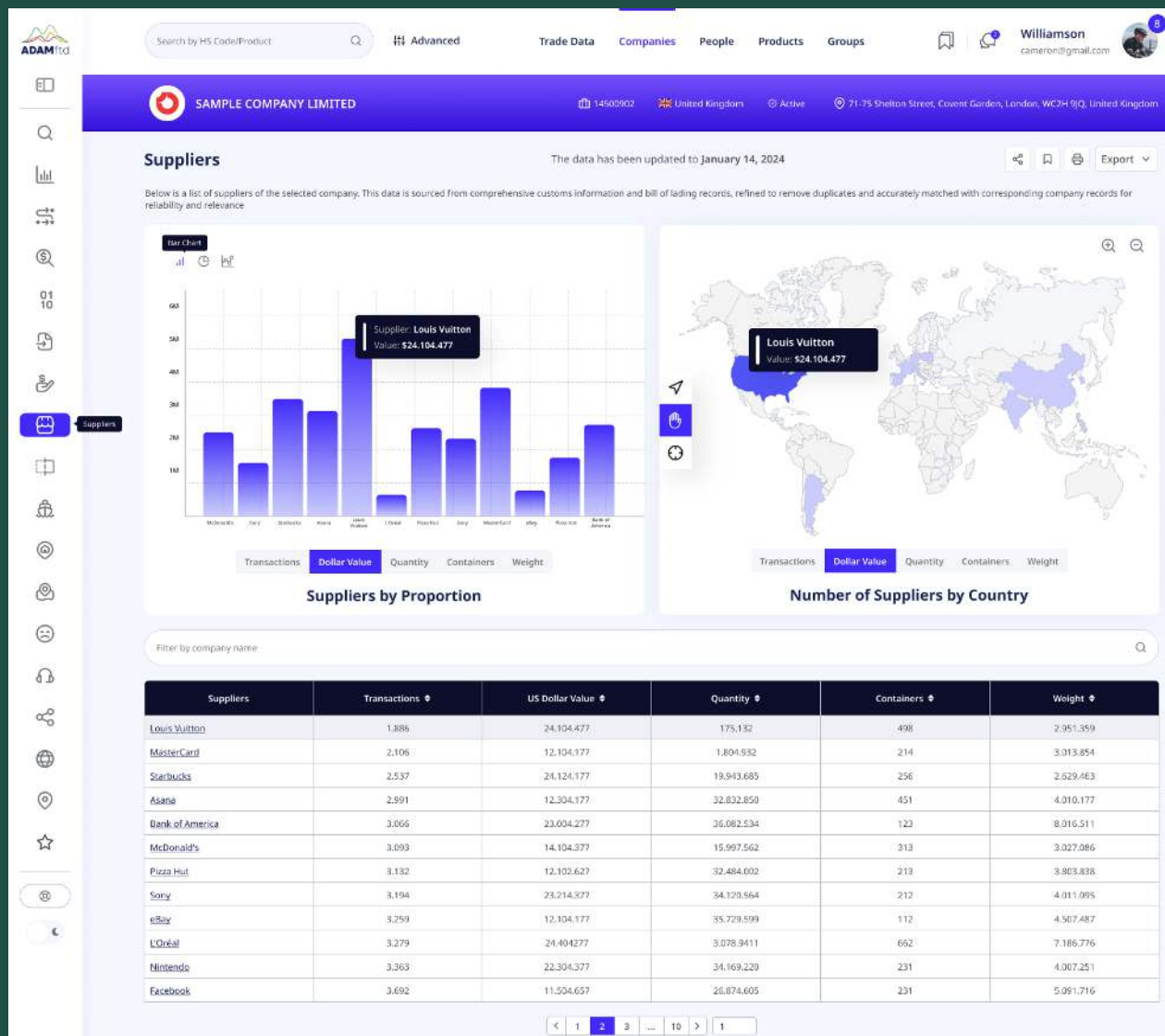
- Company analysis includes:
- Advanced data modeling tools
 - Supply chain maps
 - Bills of lading (shipments)
 - Detailed analysis of imports and exports
 - Competitor information
 - Global rankings
 - Customers
 - Suppliers
 - Ports of delivery and port of origin information
 - Geographical trading areas
 - Negative media
 - Contacts
 - Social media
 - Website and technical details



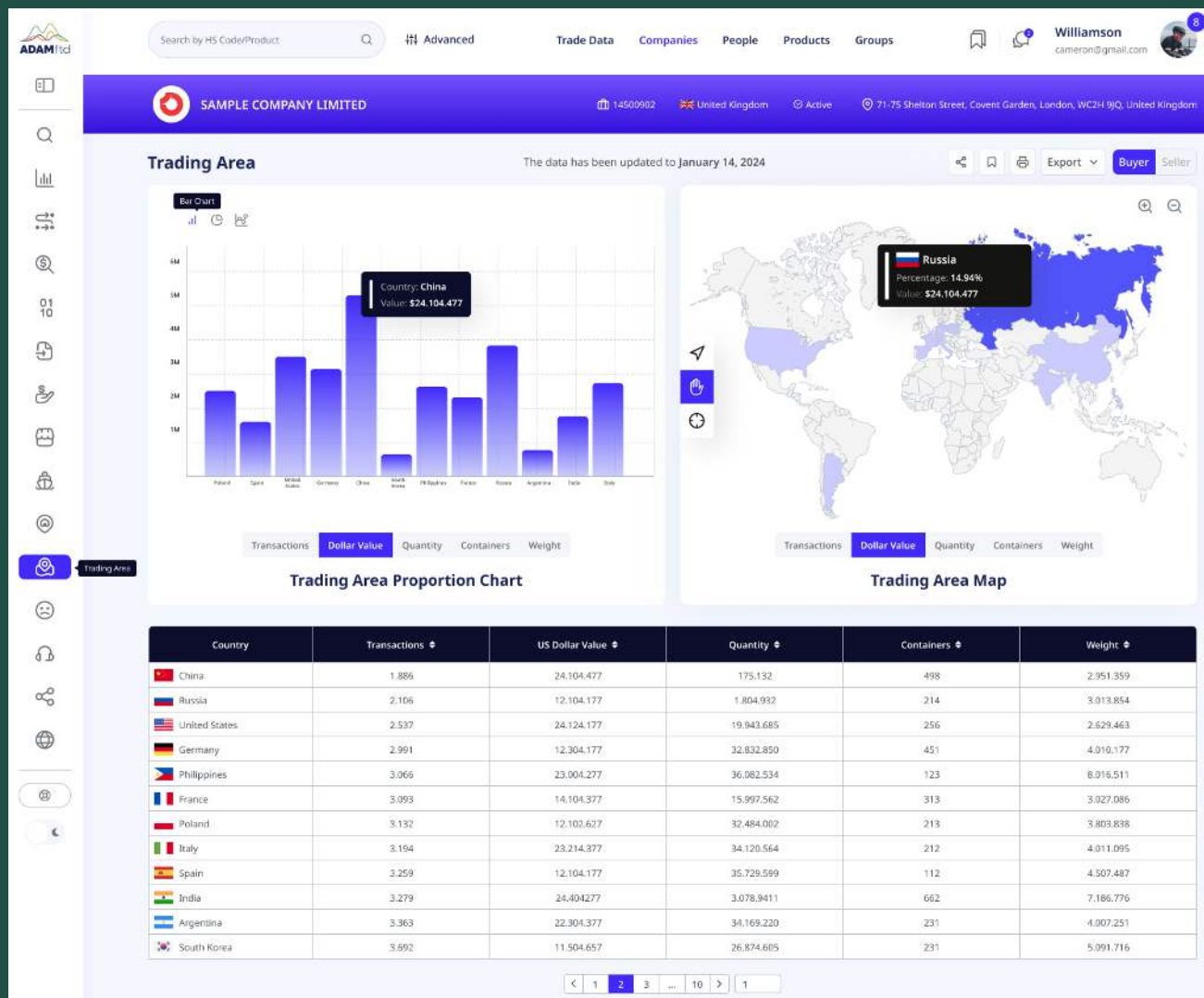
- Detailed product information by suppliers or buyers.
- Historical market trends for each product.
- Information can be exported graphically, as PDF, CSV or in Microsoft Excel format.



VIEW ALL SUPPLIERS & CUSTOMERS

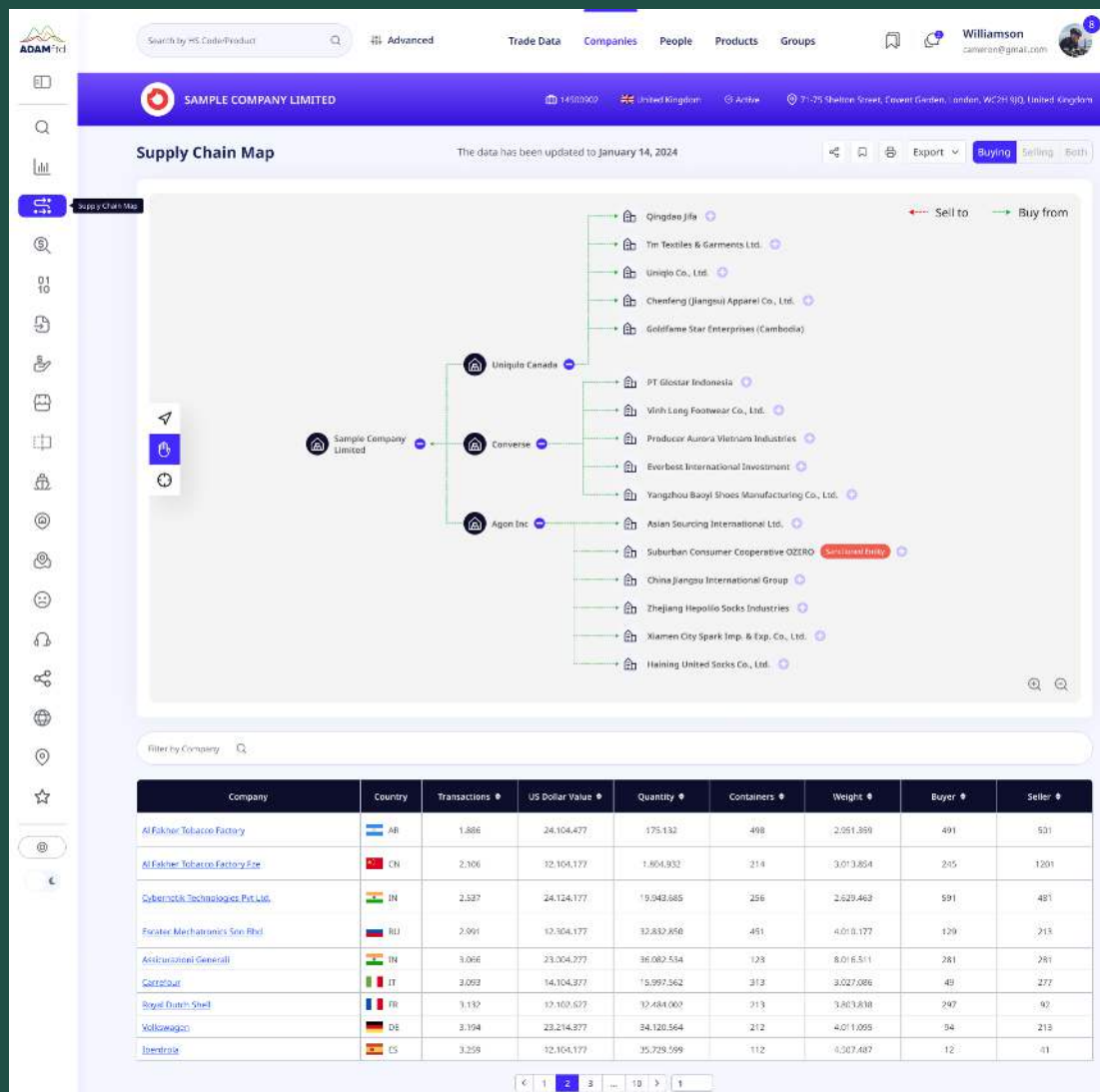


Proprietary and Confidential Information. Not for re-distribution without express written consent of the authors. Not a solicitation to invest.

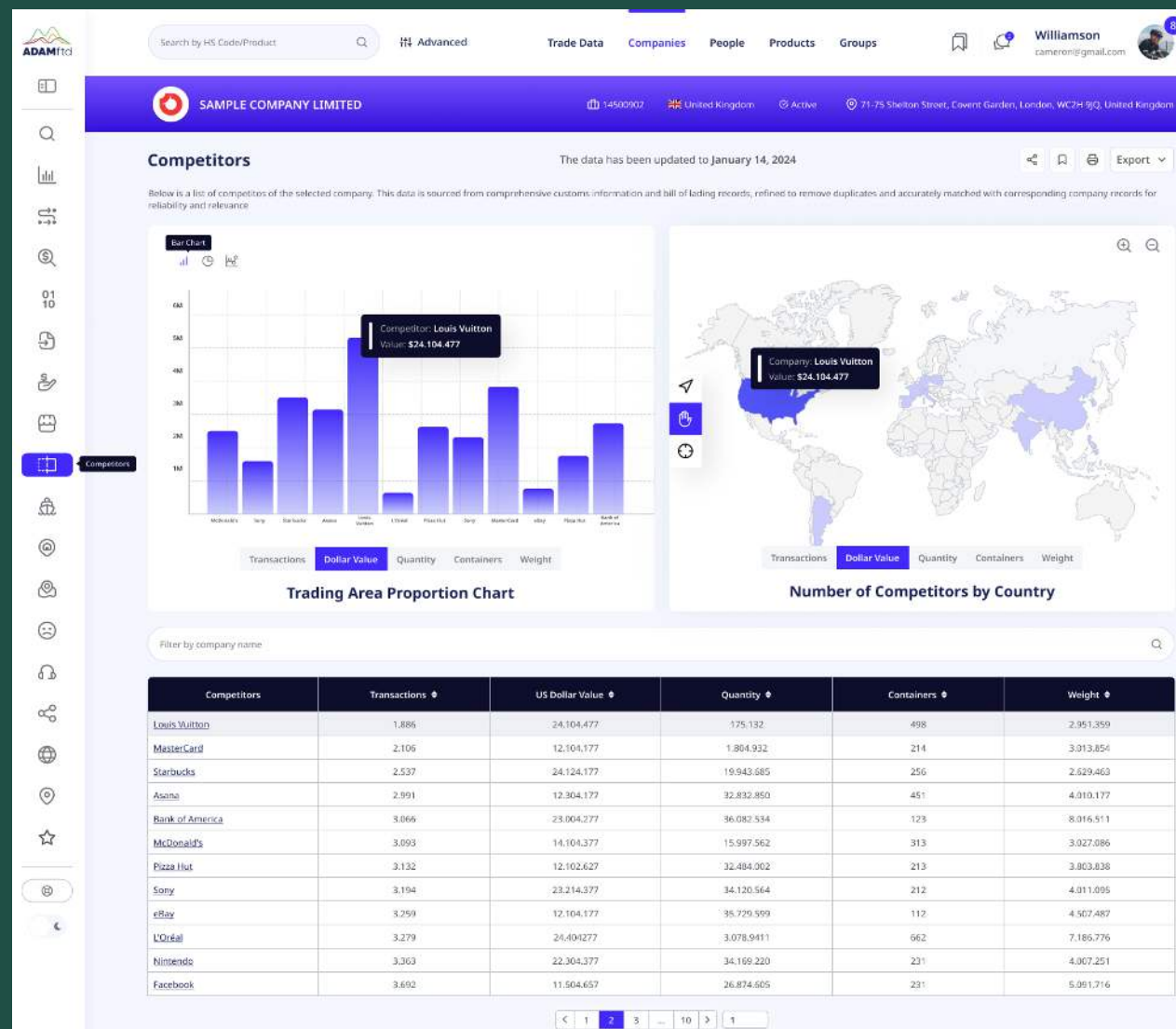


- Where does the target company buy from / sell to?
- What is the trade volume by geographical area?

VISUALIZE SUPPLY CHAIN RELATIONSHIPS



- Mapping both the buy and sell side of a target companies supply and customer chains.
- Drill down analysis of each target company.
- Filterable data of partner customers and suppliers - with access to company profiles of each.





[Advanced](#)

[Trade Data](#)

[Companies](#)

[People](#)

[Products](#)

[Groups](#)

Williamson

cameron@gmail.com

Company Compare

[Compare](#)

Compare working at [Aapal Technologies](#) to [Pathfinder Enterprise Solutions](#) in terms of a variety of workplace factors to determine which company is best for you. You'll feel one step ahead of the competition by comparing ratings, salaries, reviews, and more.

SAMPLE COMPANY LIMITED

Change Company

VS

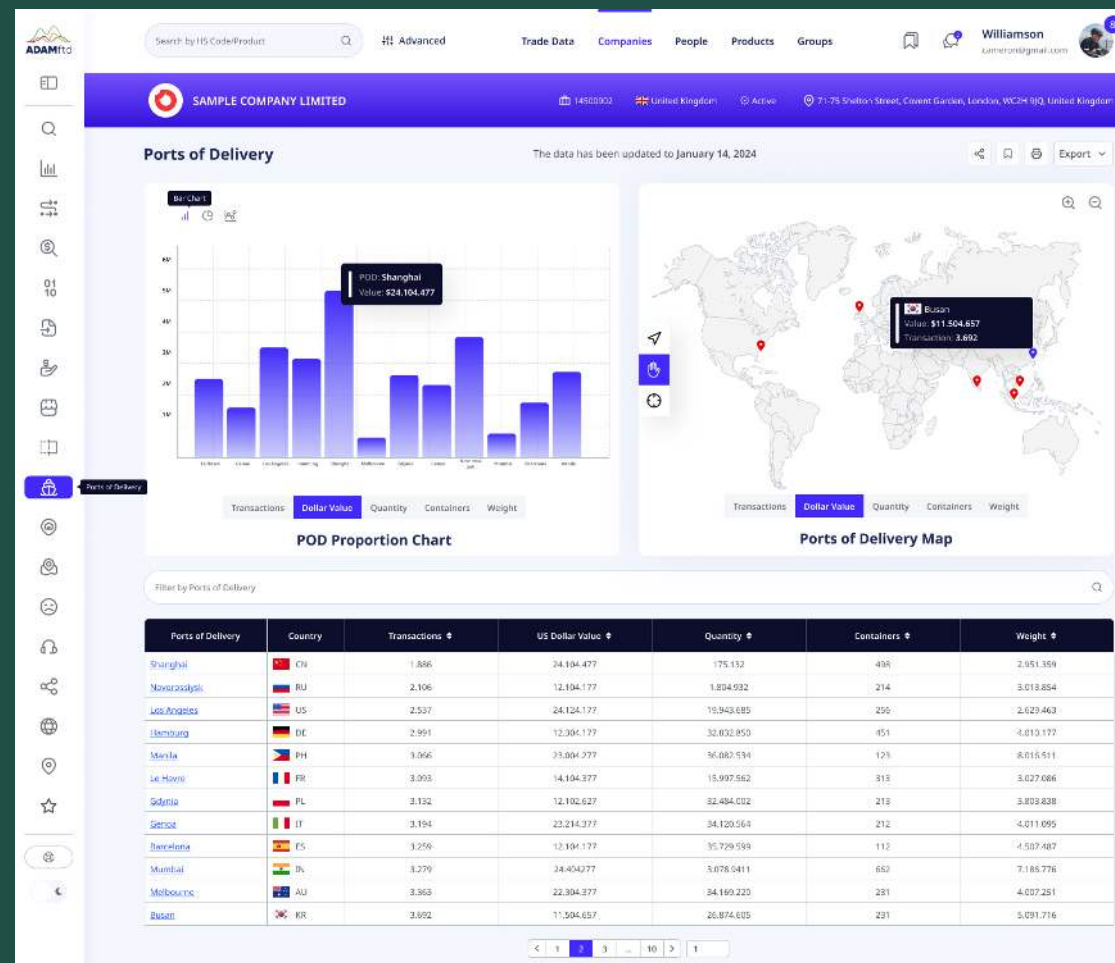
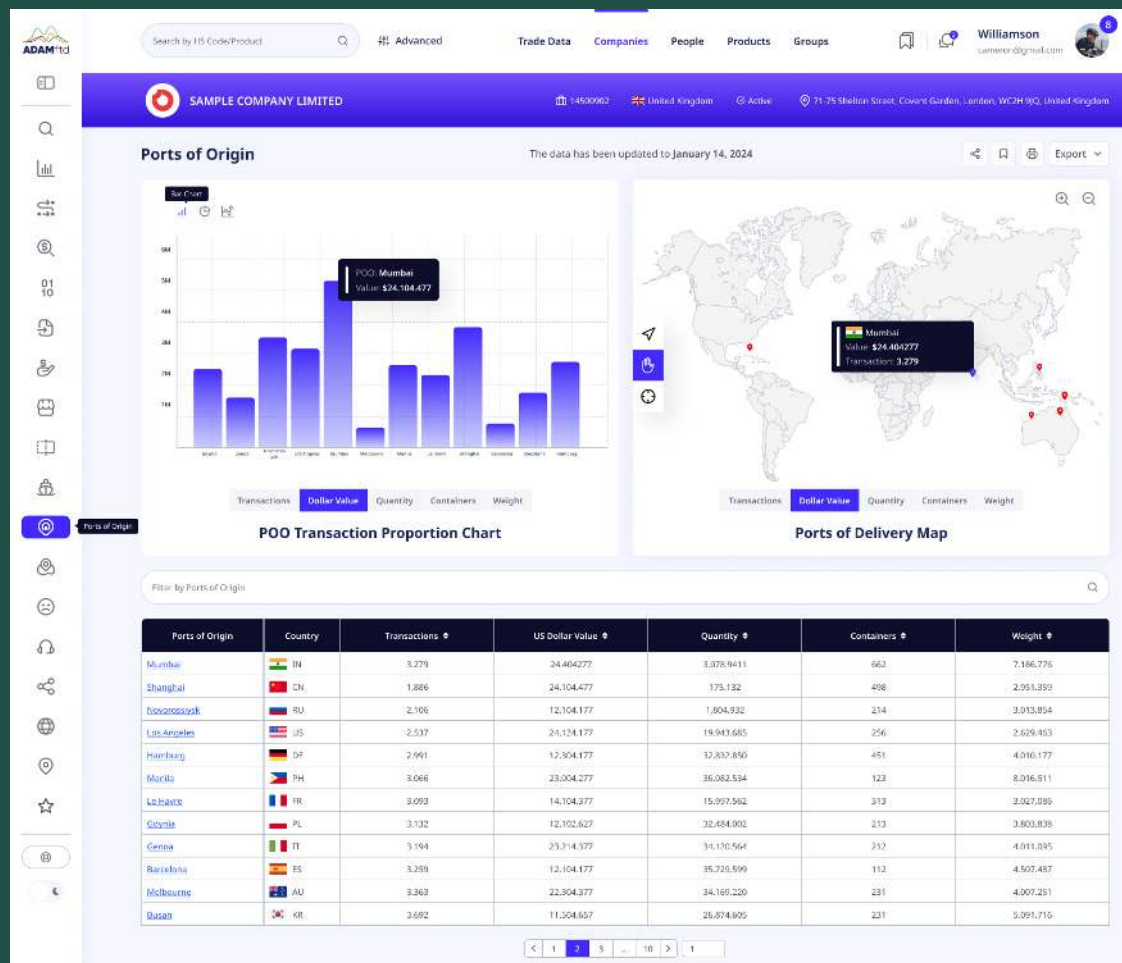
PATHFINDER ENTERPRISE SOLUTIONS

Change Company

| | | |
|---|----------------------------------|------------------------------------|
| Company Name | Sample Company Limited | Pathfinder Enterprise Solutions |
| Company Number | SC123 | PES456 |
| Company Type | Private Limited | Limited Liability |
| Jurisdiction | United Kingdom | United States |
| LEI | LEI123UK | LEI456US |
| Date Incorporated | 18/04/2010 | 22/09/2015 |
| Date Struck Off | - | - |
| Company Age | 12 years | 6 years |
| Number of Employees | 150 | 80 |
| Registered Address | 123 Main St, London, UK | 456 Oak St, New York, USA |
| Phone | +44 20 1234 5678 | +1 212 555 6789 |
| Fax | +44 20 1234 5679 | N/A |
| Email | info@sampleco.com | info@pathfinder.com |
| Website | www.sampleco.com | www.pathfinder.com |
| Industry Classifications | IT, Consulting | Technology, Consulting |
| Sanctioned Entity | None | None |
| Buyer Global Rank | 15th | 22nd |
| Buyer Country Rank | 5th (UK) | 8th (USA) |
| Seller Global Rank | 10th | 30th |
| Seller Country Rank | 3rd (UK) | 15th (USA) |
| Number of Foreign Customers (12 months) | 50 | 30 |
| Number of Foreign Customers (All time) | 200 | 150 |
| Number of Foreign Suppliers (12 months) | 40 | 25 |
| Number of Foreign Suppliers (All time) | 120 | 80 |



NAVIGATE PORTS OF ORIGIN & DELIVERY





VIEW ENHANCED COMPANY CONTACTS

ADAMftd

Search by HS Code/Product

Advanced

Trade Data

Companies

People

Products

Groups

Williamson

SAMPLE COMPANY LIMITED

1450902 United Kingdom Active 71-75 Shelton Street, Covent Garden, London, WC2H 9JQ, United Kingdom

Contacts

The data has been updated to January 14, 2024

Export Contribute

Directors

| Full Name | Date of Birth | Address | Nationality | Date Appointed |
|---------------------------------------|---------------|--|-------------|------------------|
| EVANS, Iain Frederick | April 1959 | 232 Longwood Rd, Heathfield, Australia, SA 5153 | Australian | 11 April 2023 |
| JURGENSON, Sven | April 1962 | B-2, Juhkentali, Tallinn, Harju, Estonia | Estonian | 13 February 2023 |
| MOH, Charles Peter | October 1964 | 4572 Main Street, Union City, California, United States, 94587 | Hong Konger | 11 April 2023 |
| VISCOUNT WAVERLEY, John Desmond, Lord | October 1949 | 205 Lavender Hill, London, England, SW11 5TB | British | 1 February 2023 |
| WELLS, David Mark | February 1962 | 12 Battery Road, St Johns, Newfoundland And Labrador, Canada | Canadian | 13 February 2023 |
| YORK, James | July 1982 | 71-75, Shelton Street, Covent Garden, London, UK | Austrian | 23 November 2022 |

Shareholders

| Full Name | Date of Birth | Address | Nationality | Date Appointed |
|---------------------------------------|---------------|--|-------------|------------------|
| EVANS, Iain Frederick | April 1959 | 232 Longwood Rd, Heathfield, Australia, SA 5153 | Australian | 11 April 2023 |
| JURGENSON, Sven | April 1962 | B-2, Juhkentali, Tallinn, Harju, Estonia | Estonian | 13 February 2023 |
| MOH, Charles Peter | October 1964 | 4572 Main Street, Union City, California, United States, 94587 | Hong Konger | 11 April 2023 |
| VISCOUNT WAVERLEY, John Desmond, Lord | October 1949 | 205 Lavender Hill, London, England, SW11 5TB | British | 1 February 2023 |
| WELLS, David Mark | February 1962 | 12 Battery Road, St Johns, Newfoundland And Labrador, Canada | Canadian | 13 February 2023 |
| YORK, James | July 1982 | 71-75, Shelton Street, Covent Garden, London, UK | Austrian | 23 November 2022 |

Beneficial Owners

| Full Name | Date of Birth | Address | Nationality | Date Appointed |
|---------------------------------------|---------------|--|-------------|------------------|
| EVANS, Iain Frederick | April 1959 | 232 Longwood Rd, Heathfield, Australia, SA 5153 | Australian | 11 April 2023 |
| JURGENSON, Sven | April 1962 | B-2, Juhkentali, Tallinn, Harju, Estonia | Estonian | 13 February 2023 |
| MOH, Charles Peter | October 1964 | 4572 Main Street, Union City, California, United States, 94587 | Hong Konger | 11 April 2023 |
| VISCOUNT WAVERLEY, John Desmond, Lord | October 1949 | 205 Lavender Hill, London, England, SW11 5TB | British | 1 February 2023 |
| WELLS, David Mark | February 1962 | 12 Battery Road, St Johns, Newfoundland And Labrador, Canada | Canadian | 13 February 2023 |
| YORK, James | July 1982 | 71-75, Shelton Street, Covent Garden, London, UK | Austrian | 23 November 2022 |

Other Contacts

| Full Name | Title | Email Status | Recheck Email | Email Address | Phone Number | Accuracy Level |
|------------------|-----------------------|--------------|---------------|------------------------------|----------------|----------------|
| Jon Villanueva | Marketing Coordinator | Valid | ✓ | ✓ jon.villanueva@example.com | (806) 555-0111 | 90% |
| Brooklyn Simmons | Marketing Coordinator | Valid | ✓ | ✓ kenzilawson@example.com | (219) 555-0114 | 20% |
| Jane Cooper | Medical Assistant | Invalid | ✗ | ✗ michael.mito@example.com | (603) 555-0123 | 50% |
| Eleanor Pena | Medical Assistant | Unknown | ✗ | ✗ felicia.reid@example.com | (704) 555-0127 | 40% |
| Guy Hawkins | Nursing Assistant | Unchecked | ✗ | ✗ deanna.curto@example.com | (239) 555-0108 | 30% |
| Darrell Steward | President of Sales | Invalid | ✗ | ✓ sara.cruz@example.com | (205) 555-0100 | 80% |
| Amette Black | President of Sales | Valid | ✓ | ✓ kenzilawson@example.com | (907) 555-0101 | 85% |
| Wade Warren | Marketing Coordinator | Valid | ✓ | ✓ tanya.hill@example.com | (629) 555-0129 | 3% |
| Esther Howard | Marketing Coordinator | Valid | ✓ | ✓ tm.jennings@example.com | (217) 555-0113 | 25% |
| Darrell Steward | Medical Assistant | Valid | ✓ | ✓ curtis.weaver@example.com | (307) 555-0133 | 65% |

71-75 Shelton Street, Covent Garden, London, WC2H 9JQ, United Kingdom

Export

Quick View Panel

Jon Villanueva

Marketing Coordinator

[f](#) [in](#) [t](#) [Be](#)

16/04/1988

United Kingdom

www.jonvillanueva.com

(808) 555-0111

jon.villanueva@example.com

Work experience

| | |
|-----------------|-------------|
| Team Leader | 2020 - Now |
| Project Manager | 2015 - 2020 |
| Software Tester | 2005 - 2015 |
| Developer | 2001 - 2005 |

Old Company

Facebook

Nintendo

IBM

Louis Vuitton

| Nationality |
|-------------|
| Australian |
| Estonian |
| Hong Konger |
| British |
| Canadian |
| Austrian |


| Nationality |
|-------------|
| Australian |
| Estonian |
| Hong Konger |
| British |
| Canadian |
| Austrian |

GDPR compliant contact information, sourced from official government records:



- Beneficial Owners
- Directors
- Shareholders
- Other Contacts

Record enhancement using proprietary AI tools designed to streamline outreach to each contact.

LEARN ABOUT RELATED ADDRESSES




[Trade Data](#)
[Companies](#)
[People](#)
[Products](#)
[Groups](#)

Williamson
cameron@gmail.com

8


SAMPLE COMPANY LIMITED



14500902
United Kingdom
Active
71-75 Shelton Street, Covent Garden

Addresses

The data has been updated to January 14, 2024

Registered Address



71-75 Shelton Street, Covent Garden, London, WC2H 9JQ, United Kingdom

No photos
Submit a photo to earn

Primary Address

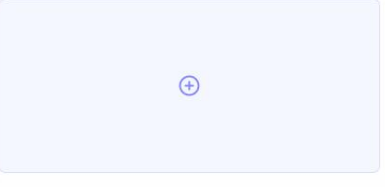
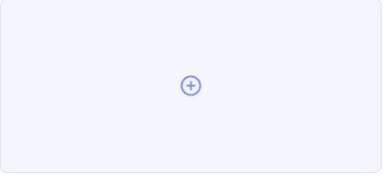
71-75 Shelton Street, Covent Garden, London, WC2H 9JQ, United Kingdom

No photos
Submit a photo to earn

Alternative Addresses

No alternative addresses found

No photos
Submit a photo to earn

Located at Same Address


71-75 Shelton Street, Covent Garden, London, WC2H 9JQ, United Kingdom

| Company Name | Company Number | Company Type | Date Incorporated | Primary Industry | Status | Sanctioned Entity |
|-------------------------|----------------|-------------------|-------------------|------------------|---------|-------------------|
| 15 GREEN LTD | 14500901 | Private Limited | 04/12/2015 | IT | Active | Yes |
| Bella Data Labs LTD | 14500902 | Private Limited | 23/08/2010 | Engineering | Removed | Yes |
| Bernard P Achampong LTD | 14500903 | Limited Liability | 18/09/2013 | R&D | Active | No |
| Big Kahuna Burger Ltd. | 14500904 | Private Limited | 12/01/2008 | Marketing | Active | No |
| Binford Ltd. | 14500905 | Private Limited | 09/02/2005 | Finance | Active | No |
| Bozberg Ltd. | 14500906 | Limited Liability | 01/01/2014 | Manufacturing | Active | No |




Competitors Within 200 Mile Radius

220 businesses matching found

Quick View Panel


4.5/5
10 Reviews

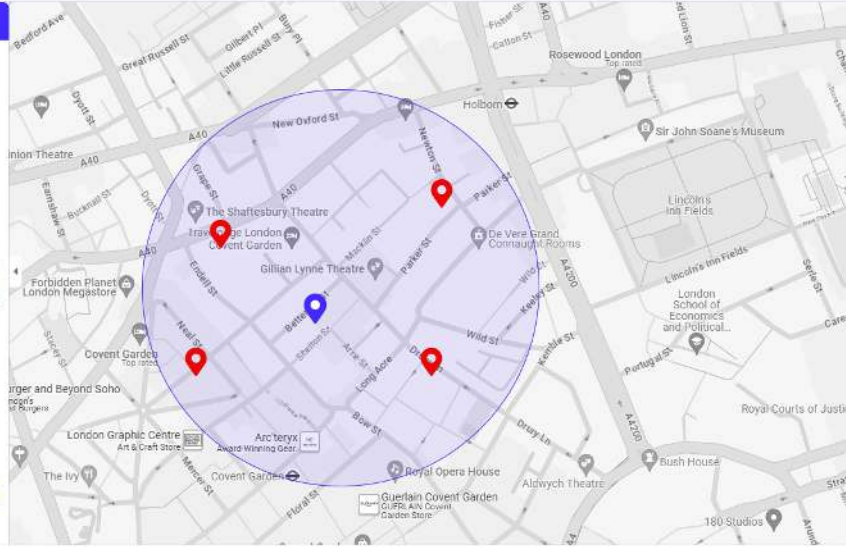
HELIX PROPERTY ADVISORS LIMITED
6 Arne St, London WC2E 9FR, United Kingdom
+44 20 3212 1732
info@sameple.com
www.sameple.com






Opening Hours
Mon - Friday 8:00 am - 17:00 pm
Sat 8:00 am - 11:00 am
Sun Close

Product:
beverage
aluminum bottles
spalists

[Company Page](#)





Search by HS Code/Product

Advanced


Trade Data


Companies

People

Products

Groups





SAMPLE COMPANY LIMITED

1450992

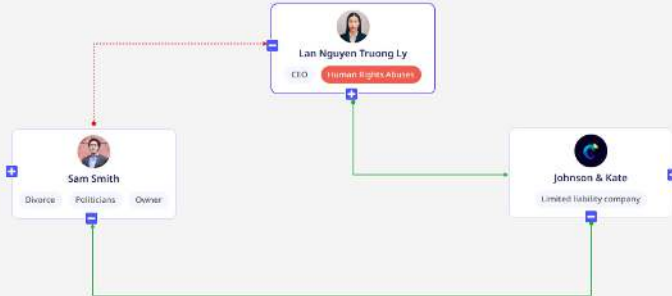
United Kingdom


Active

71-75 Shelton Street, Covent Garden, London, WC2H 9JQ, United Kingdom

Negative Media

Below is a comprehensive collection of social media profiles and pertinent online platforms associated with the mentioned company. This information is meticulously gathered using advanced web crawling techniques, in-depth website evaluations, backlink assessments, and the integration of machine learning and artificial intelligence technologies.





Negative Media

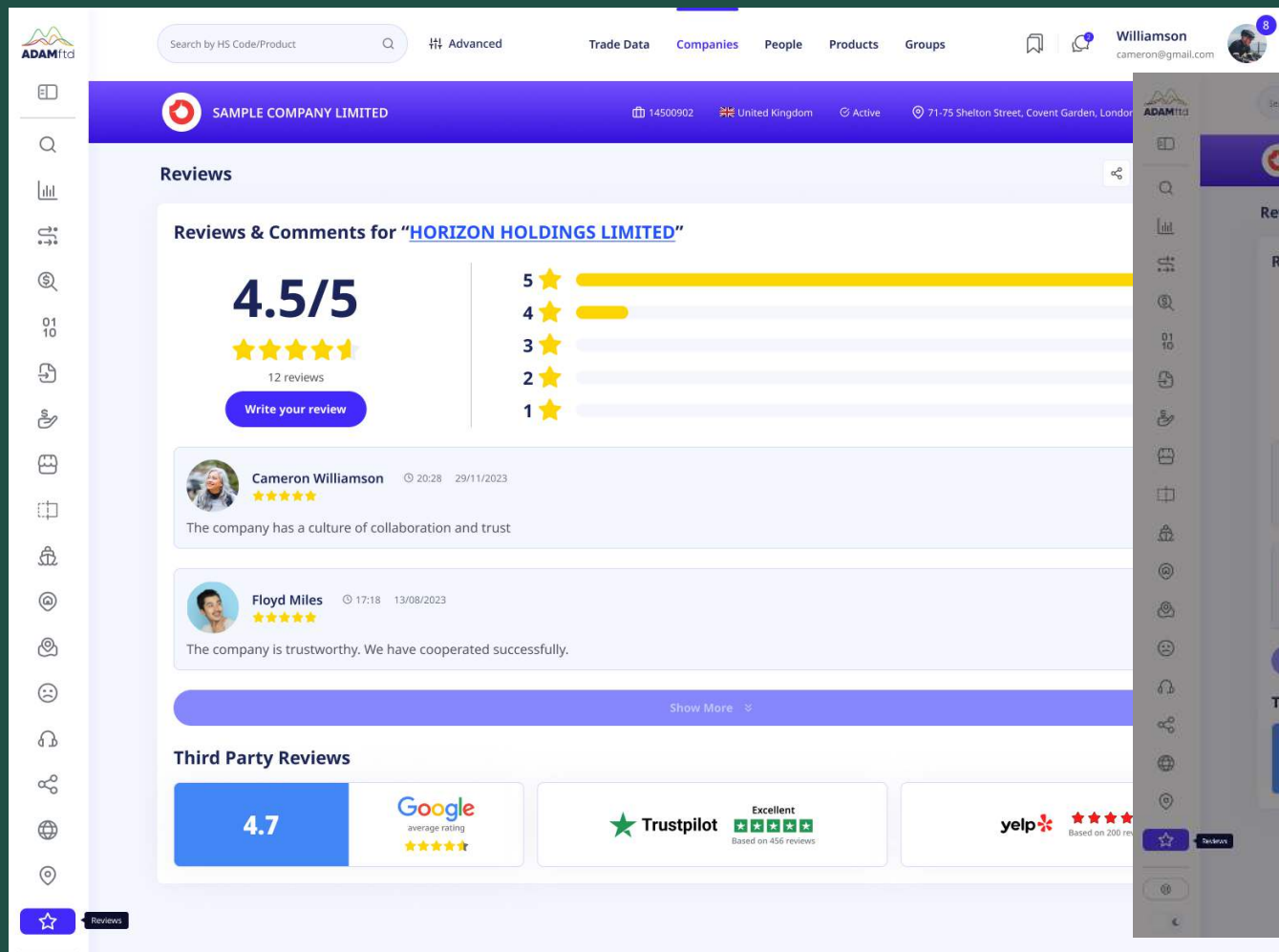
| Title | Outlet | Date | URL | Report |
|------------------------------------|----------|--------------------|---|--------|
| Human rights abuses in Vietnam | Guardian | 18 Aug 2021 | http://www.zoombi.com | |
| Human rights abuses in Vietnam | Guardian | February 28, 2018 | http://www.codehsaw.com | |
| Are you sourcing ethically? | Times | August 2, 2013 | http://www.conesom.com | |
| Workers go on strike | Guardian | September 24, 2017 | http://www.labdrill.com | |
| Fabric company under investigation | Guardian | September 24, 2017 | http://www.labdrill.com | |
| Human rights abuses in Vietnam | Times | September 24, 2017 | http://www.labdrill.com | |
| Human rights abuses in Vietnam | Guardian | September 24, 2017 | http://www.labdrill.com | |
| Workers go on strike | Times | September 24, 2017 | http://www.labdrill.com | |
| Human rights abuses in Vietnam | Guardian | September 24, 2017 | http://www.labdrill.com | |
| Are you sourcing ethically? | Times | September 24, 2017 | http://www.labdrill.com | |

< 1 2 3 ... 10 >

1

- Real time monitoring of negative media associated with an organization.
- Visualization of links between articles and associated companies.
- Drill down capabilities for each article and related entity.
- Direct links to source materials.

Proprietary and Confidential Information. Not for re-distribution without express written consent of the authors. Not a solicitation to invest.



ADAMftd interface showing reviews for **SAMPLE COMPANY LIMITED**. The page displays a 4.5/5 rating based on 12 reviews. A sidebar on the left contains navigation icons. The top navigation bar includes a search bar, 'Advanced' filter, and tabs for Trade Data, Companies, People, Products, and Groups. The user profile 'Williamson' is visible in the top right.

Reviews & Comments for "HORIZON HOLDINGS LIMITED"

4.5/5
12 reviews
[Write your review](#)

5 ★
4 ★
3 ★
2 ★
1 ★

Cameron Williamson 20:28 29/11/2023
★★★★★
The company has a culture of collaboration and trust

Floyd Miles 17:18 13/08/2023
★★★★★
The company is trustworthy. We have cooperated successfully.

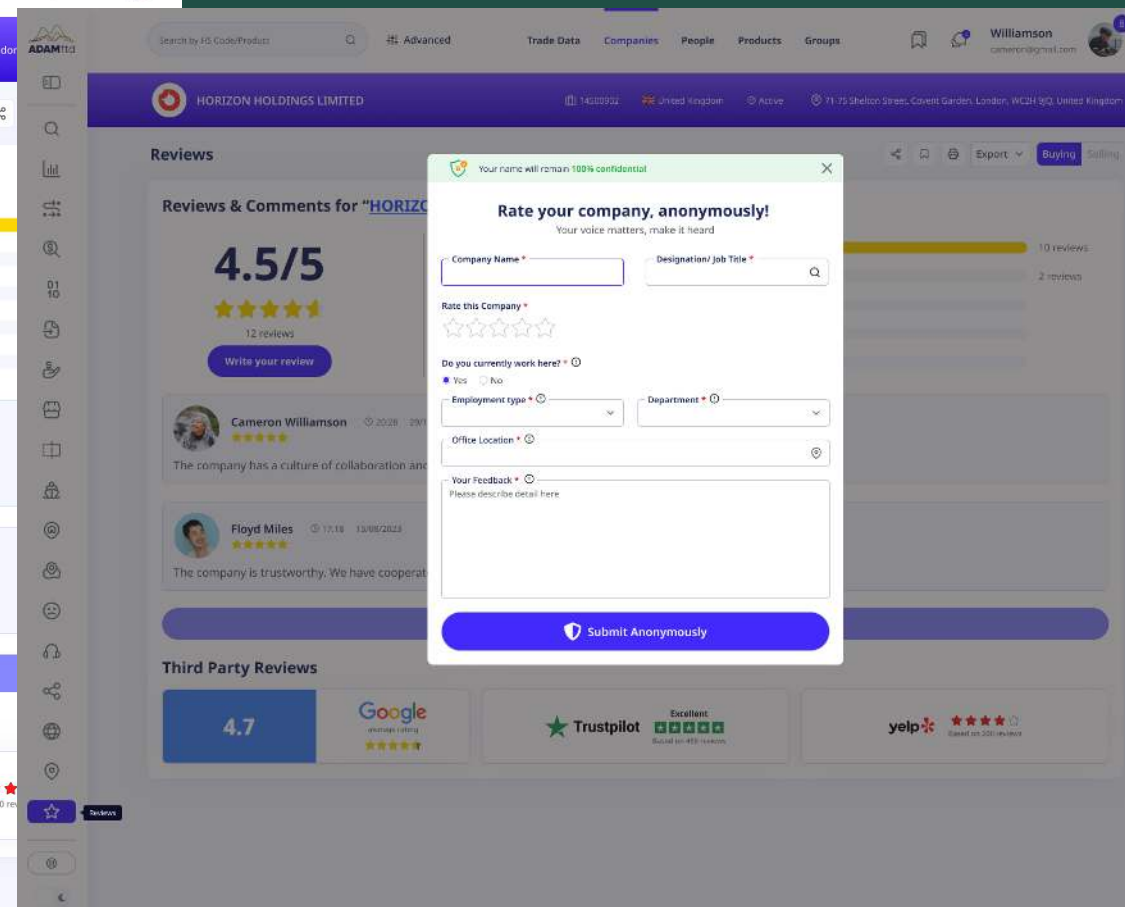
[Show More](#)

Third Party Reviews

4.7
Google average rating ★★★★★

Trustpilot Excellent Based on 456 reviews

yelp ★★★★★ Based on 200 reviews



ADAMftd interface showing reviews for **HORIZON HOLDINGS LIMITED**. The page displays a 4.5/5 rating based on 12 reviews. A sidebar on the left contains navigation icons. The top navigation bar includes a search bar, 'Advanced' filter, and tabs for Trade Data, Companies, People, Products, and Groups. The user profile 'Williamson' is visible in the top right.

Reviews & Comments for "HORIZON HOLDINGS LIMITED"

4.5/5
12 reviews
[Write your review](#)

5 ★
4 ★
3 ★
2 ★
1 ★

Cameron Williamson 20:28 29/11/2023
★★★★★
The company has a culture of collaboration and trust

Floyd Miles 17:18 13/08/2023
★★★★★
The company is trustworthy. We have cooperated successfully.

Rate your company, anonymously!
Your voice matters, make it heard

Company Name * Designation/ Job Title *

Rate this Company *

Do you currently work here? *

Yes No

Employment type * Department *

Office Location *

Your Feedback *
Please describe detail here

[Submit Anonymously](#)

Third Party Reviews

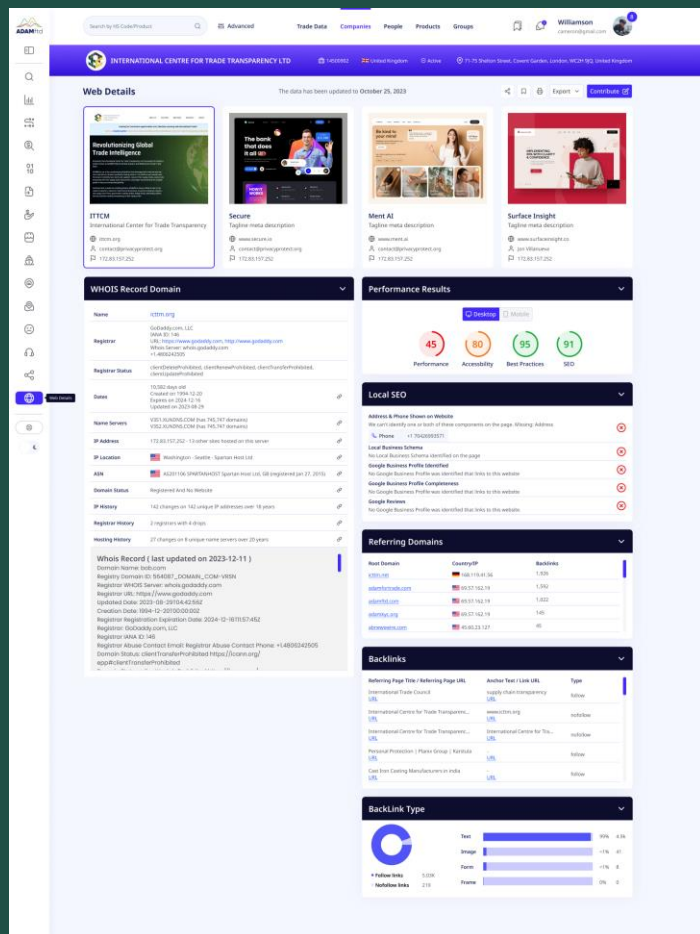
4.7
Google average rating ★★★★★

Trustpilot Excellent Based on 456 reviews

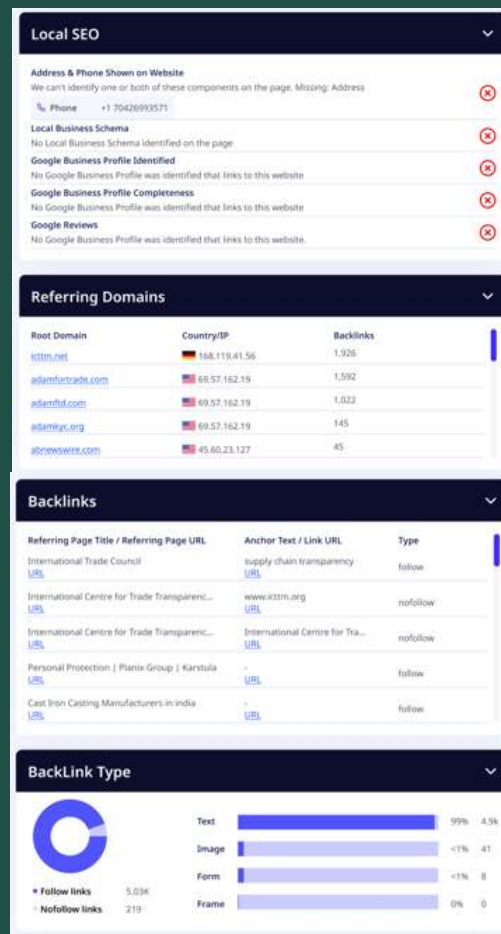
yelp ★★★★★ Based on 200 reviews

Related social profiles of each target company including:

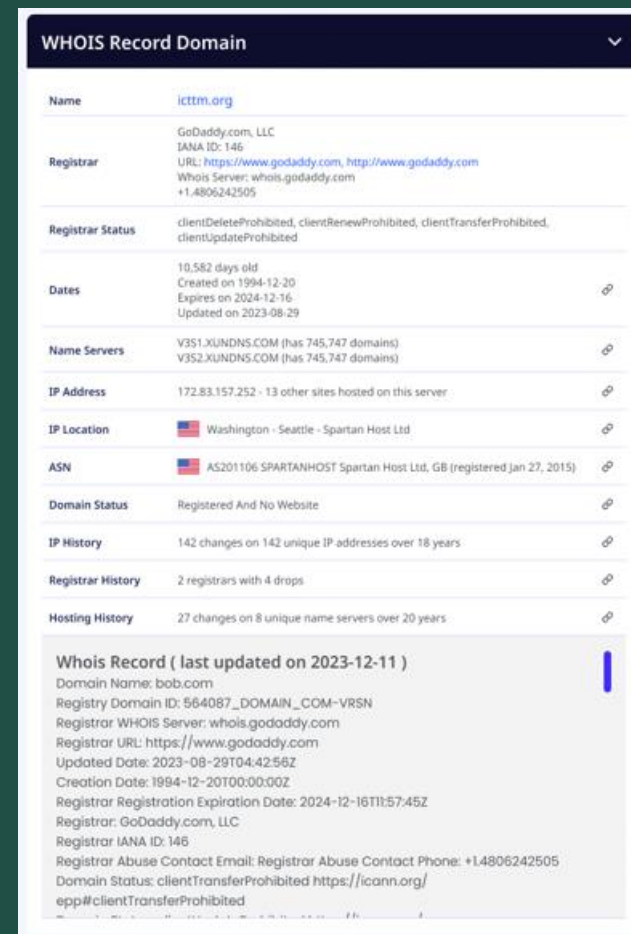
- Chat tools
- Social media profiles
- Directory listings
- eCommerce site listings.



The screenshot shows the ADAMftd website interface. The 'Web Details' section for 'icctm.org' is highlighted. It includes a 'WHOIS Record Domain' section with details like Name, Registrar, and IP Address. The 'Performance Results' section shows scores for Local SEO, Referring Domains, and Backlinks. The 'Whois Record (last updated on 2023-12-11)' section provides detailed domain information, including the domain name, registrar, and creation date.



The screenshot shows the 'Local SEO' and 'Referring Domains' sections for 'icctm.org'. The 'Local SEO' section includes a 'Local Business Schema' and 'Google Business Profile' status. The 'Referring Domains' section shows a table of domains linking to the target, including 'icctm.net', 'adamftd.com', and 'adamftd.org'.



The screenshot shows the 'WHOIS Record Domain' section for 'icctm.org'. It provides detailed information about the domain, including the name, registrar, status, dates, name servers, IP address, location, ASN, domain status, IP history, registrar history, and hosting history. The 'Whois Record (last updated on 2023-12-11)' section also provides detailed domain information.

- Related websites.
- Domains directly owned by the target company.
- Domain ages along with full domain information.
- Referring websites and backlink verification.
- Server technical information.

User Cases

Use Cases: Sales and Marketing

- Accurately pin-pointing new buyers, importers and distributors
- Monitor competitors
- Understand market pricing and trends
- Understand technical barriers to trade
- Find reasons for price differentials between suppliers and buyers
- Understand end-user total buy price (seller price + tariffs, taxes, VAT etc)
- Track supplier contracts (own + competitors)
- Benchmark performance (own + competitors)
- Reduce human error and related liabilities

Use Cases: Procurement Officers

- Locate new manufacturers, exporters & distributors
- Supplier qualification
- Understand market pricing and trends
- Understand typical terms of trade (sellers and buyers) – improve competitiveness
- Track supplier contracts (own + competitors)
- Track parallel imports
- Benchmark performance (own + competitors)
- Find price differentials between suppliers
- Understand delivery lead times
- Drill down on supply chain components
- Supply chain traceability (understand the source / origin of goods in supply chain)
- Monitor supply chain risks
- Reduce human errors and related liabilities
- Sustainable sourcing

Use Cases: Supply Chain Officers

- Simple supply chain visualization
- Supplier qualification
- Supply chain rationalization
- Identification of potential bottlenecks
- Early warning notification of fluctuations in market supply / demand
- Reduce stockouts and buffer stocks
- Supply chain efficiencies
- Easy supply chain diversification
- Transparency
- Improved real-time planning

Use Cases: Finance Officers

- Identify and remove financial inefficiencies
- Manage contracts
- Reduce inventory carrying costs
- Just in time payments
- Reduce foreign exchange risks
- Reduce risks of returns, fines and penalties
- Manage the cost of insurance and freight
- Claim duty drawbacks

Use Cases: Risk Management Officers

Reliability of suppliers and customers

- Understanding historical and potential risks
- Looking for unreported incidents
- Risk scenario modeling – impact on supply chains

What risks are impacting the chosen market as a whole?

- Economy
- Regulatory burdens
- Geopolitical
- Past and future market (or supplier) performance
- Comparison between markets
- Risk scenario modeling

Supplier sustainability

- Labor and human rights
- Environmental
- Governance (ownership, length of time in business etc)
- Legal
- Financial
- Political
- Reputational and product incidents

Use Cases: Trade Compliance Officers

- Simple supply chain visualization
- Regulatory and legal compliance
 - Standards, registrations, certifications, packaging, labeling
 - Supply chain transparency and traceability
 - Labor and human rights
 - Environmental
 - Chemicals
 - Conflict minerals
 - Anti-dumping
 - Reduction of potential reputational and product incidents
- Reduction of costs associated with supply chain transparency documentation and reporting
- Spotting human errors and reduction of associated risks
- Reduction of potential penalties / fines / seizures

Use Cases: Government Ministries

Statistics gathering

- Employment
- Industry growth
- Trade flows

Policy making / enforcement

- Statistics
- Tariffs
- Sanctions
- Dumping
- Energy
- Infrastructure
- Free-trade agreements

Risk management

- Modeling of threat-matrixes
- Visualization of threat-matrixes

Use Cases: Government Agencies

- Investigation and documentation of constituent supply chains
- Trade reporting anomaly monitoring
- Early warning system for supply chain problems
- Recovery of lost tariffs and taxes
- Sanctions monitoring / enforcement
- Anti-dumping monitoring / recovery
- Contamination monitoring / enforcement

Use Cases: Government IPAs / EDOs

Understanding market trends and risks

- Potential areas of growth by industry
- Understand areas lagging behind / requiring more automation
- Advantageous new trade relationships
- Identifying risks to regional supply chains
- Creating “what-if” scenarios for ecosystem changes

Identifying specific targets for inbound investment attraction

- Industry
- Trade volumes
- Location
- Company size
- Growth
- Trade partners

Investigating constituent supply chains

- Compliance
- Risks
- Policy

Use of data to support changes to public policy

- Use-cases for industry-specific incentives including forecasting of potential outcomes
- Modeling how legislation (sanctions, tariffs, will impact future growth by industry and/or constituent)

CONTACTING THE ICTTM



James S. York
Chief Executive Officer
International Centre for Trade Transparency Limited

Email: james.york@icttm.org
WhatsApp: +1 (347) 951-3308

Strictly not for redistribution